January 2021

Why am I getting this?

The United States Department of Agriculture is conducting a critical test on the updated content of the next Census of Agriculture.

How will the data be used?

The Census of Agriculture is the only source of comprehensive agricultural data for every state and county in the nation. This test will help ensure that census data are as accurate as possible.

What else do I need to know?

If you have already responded, thank you. If we do not receive your response by February 5, we may follow-up with you to collect this information.

All information you provide is confidential, protected by federal law (Title V, Subtitle A, Public Law 107–347). If you need assistance completing the test, call toll-free (888) 424-7828.

Sincerely,

[Signature]

Hubert Hamer
Administrator, National Agricultural Statistics Service
United States Department of Agriculture

Enclosures
Average Age of Producers

57.5 years
The average age of a producer.

370,619
The number of producers with military service — 11 percent of all producers.

133,176
The number of farms using a renewable energy producing system — more than double the farms in 2012.

Top Commodities by Value of Sales ($ billion)

<table>
<thead>
<tr>
<th>Commodity</th>
<th>Value (billion)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cattle and calves</td>
<td>77.2</td>
</tr>
<tr>
<td>Corn</td>
<td>51.2</td>
</tr>
<tr>
<td>Poultry and eggs</td>
<td>49.2</td>
</tr>
<tr>
<td>Soybeans</td>
<td>40.3</td>
</tr>
<tr>
<td>Milk</td>
<td>36.7</td>
</tr>
</tbody>
</table>

26.7 percent
The percent of producers who were a beginning farmer or rancher with 10 or fewer years of experience.