



**United States Department of Agriculture**  
National Agricultural Statistics Service



January 2021

OMB No. 0535-0243 Exp. Date 9/30/2023

**Why am I getting this?**

The United States Department of Agriculture is conducting a critical test on the updated content of the next Census of Agriculture.

**How will the data be used?**

The Census of Agriculture is the only source of comprehensive agricultural data for every state and county in the nation. This test will help ensure that census data are as accurate as possible.

**What else do I need to know?**

If you have already responded, thank you. If we do not receive your response by February 5, we may follow-up with you to collect this information.

All information you provide is confidential, protected by federal law (Title V, Subtitle A, Public Law 107-347). If you need assistance completing the test, call toll-free (888) 424-7828.

Sincerely,

Hubert Hamer  
Administrator, National Agricultural Statistics Service  
United States Department of Agriculture

Enclosures

**What should I do next?**



**Respond online at**  
**[www.agcounts.usda.gov](http://www.agcounts.usda.gov)**.  
It's fast and secure. Use your unique survey code on the enclosed form.

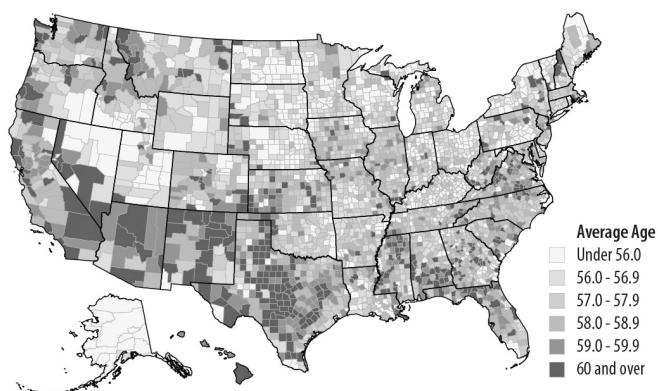


**Or by mail** using the enclosed prepaid envelope.

# 2017 CENSUS OF AGRICULTURE

[www.nass.usda.gov/AgCensus](http://www.nass.usda.gov/AgCensus)

## Average Age of Producers



**57.5 years**

The average age  
of a producer.



**370,619**

The number of producers  
with military service —  
11 percent of all producers.



**133,176**

The number of farms  
using a renewable energy  
producing system —  
more than double the  
farms in 2012.

## Top Commodities by Value of Sales (\$ billion)

Cattle and calves	77.2
Corn	51.2
Poultry and eggs	49.2
Soybeans	40.3
Milk	36.7

**TOP 5**

**26.7 percent**

The percent of  
producers who were  
a beginning farmer or  
rancher with 10 or fewer  
years of experience.



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