

# Workshop Questions Asked

## Terminology

- **What does NOL Mean?** NOL means Not On List. These are the operations that we find on the June Area Survey that we don't have on our list. POIDS start with 100

## Home Study

- **Question 9: Is anything pre-printed pulled from ARMS Phase 2?** No. Info is pulled from ARMS 1 and June Area. This was incorrect on the Home Study Quiz – the answer should be FALSE.
- **Question 15:** (further clarification) Future contracts may or may not involve hedging. The net profit or loss from hedging should be recorded in Section G, Item 3i as “all other farm related sources of income”.
- **Question 18: Wouldn't a previous year cash sale appear in Sec. B and Sec. F?** If these were reported in both places, that would be double counting. The most important thing is that they would appear one place or the other (and not duplicated). It's also important to watch inventories closely so they are reported correctly.
- **Question 21: Capital expenses are expenditures that are typically placed on a depreciation schedule. A) TRUE** These expenditures may include the purchase of new or used tractors or equipment or major repairs, such as installation of a new or overhauled engine, which the producer placed on a depreciation schedule. (pg 121 enumerator IM or pg 126 digital IM)
- **Question 23: If the respondent has machinery that is used on multiple operations, the machinery's full value is accounted for in Section I. B) FALSE.** We only want to report the share of assets that is used for THIS operation (The sampled operation/the name on the label). If an asset is shared between different operations/split between personal and farm use we only want the farm share recorded.

## Questionnaire

Sec. B – Acreage, Production, and Cash Sales

- **Where would crop residue sale like wheat straw go?** Wheat cash sales.

## Sec. E - Contracts

- **If this year's crop (2021) was sold via marketing contract for delivery the following year (2022) don't we miss that contract?** Yes and No, we don't record the marketing contract this year as the IM says "A marketing contract that has not been delivered should not be recorded as a marketing contract since technically, the operator still has the control of the commodity. When this occurs the commodity is an asset to the farm and should be recorded in Section I Item 3". But if that same operation was sampled for ARMS 3 in 2022 the marketing contract would be captured in 2022 as the questionnaire asks about commodities delivered in reference year (reference year = 2021 for this year's survey; 2022 for next year's survey).
- **Where does Hedging fit in?** See IM pg. 74. This type of transaction should be recorded in two places. The actual sale of the commodity should be recorded in Section B, under the appropriate sales commodity in Column 5. The net profit or loss from hedging should be recorded in Section G, Item 3i as "all other farm related sources of income".

## Sec. G – Government Payments & Other Farm Related Income

- **How is agritourism defined?** Per the IM:
  - Outdoor recreation activities such as hunting, fishing, and horseback riding
  - Hospitality services, overnight guests, and ranch stays
  - Guided tours of farm, ranch, and winery
  - Entertainment services such as harvest festivals, on-farm rodeos, and petting zoos

## Sec. H – Expenses

- **Land improvements is asked twice on CRR. Once on Sec. H, Question 15 and again section Question 35.** There is an important distinction between the two areas. Question 35 relates to capital expenses or in other words, land improvements are done in a permanent way where Question 15 includes land improvements done a regular basis (instead of once).

## Sec. K – Personal Characteristics

- **Why do we ask Farm Management Practices (items 16-20 on page 20)?** From the IM, Responses from these input acquisition and management practices questions will be used in research reports and for expenditure projections in the Farm Sector Income Forecast . Please answer the questions below about the input purchases and practices used during 2021.
- **Would Co-ops be included in Item 17?** The researcher confirmed that item 17 from page 20 of the V1 does include CO-OPs (Response From ERS)

## **Dairy Version**

### Sec. Q

- **#1 and #3 both include calf hutches according to the manual p. 198. Do we double report the calf hutches?** We don't actually need the calf hutches to be included in #1. The manual says that calves are usually included in barns or hutches; the barns are to be included in Table 1. Then we ask about hutches in #3. (Response from ERS)

### Sec. R

- **If there are multiple carousels in the same barn. Is that recorded as one milking parlor or multiple recorded in Item 2a?** One milking parlor is OK for this. (From HQ)
- **How does that correspond with Item 1c?** Given this is a parlor facility, the respondent should have answered "no" to milking in barn facilities and moved to Question #2. (From HQ)
- What is the difference a milking parlor and barn facility? A barn facility is one where the animals are milked in the same building where they are housed, versus a parlor where animals enter a parlor for the purpose of milking and then leave. For example, for stanchion or tie-stall barns, the animals remain in their stall and are milked there. For purposes of the ARMS, farms are milked in either barn facilities – such as stanchion or tie-stall barns – or in a parlor. (From HQ)

### Sec. U

- **#3, trucks used for dairy...do we include trucks like the bulk milk hauler who comes daily to haul our milk to the processor?** Please do not include the bulk milk hauler truck that comes daily to haul milk to the processor. (Response from ERS)
- **#4, tractors, do we include those we contract to come and bring or grind feed or haul manure and use their own tractors?** Any custom work that's done is included in Section H, Question 29, where custom work is work that's conducted with machines and labor as a unit. This is where we obtain information on the costs associated with custom work. Thus, we do NOT want the custom work tractors to be included in the tractors section. (Response from ERS)

## **Data Collection Procedures & Supplies**

- **Does previously recorded data (PRD pull into CAPI for ARMS 3?** PRD is not viewable for CAWI or CAPI. ARMS is not set up to grab PRD data from ELMO.

- **Why did I receive so many handouts? It's seems like such a waste.** In mid-January we found that a portion (52%) of the sample is eligible for in-person interviews. In November when orders were due, we did not know if, how many, or what procedures would be but ordered enough for the sample. We tried to be efficient when putting together supplies so we provided 75% of the sample knowing that some enumerators will have more than 52% eligible while others will have less. We we'd rather have a few too many than a few too few.