Practice interviews are based on the Missouri survey version
Most of the questions will apply to most other states

**Practice Exercise 1**
Who is responding? **Operator**
Let me verify the name, address, and phone number that I have for this operation. Is this information correct? **Yes**

For the total acres you operate, will you grow any crops or cut hay in 2021? **Yes**

Are the day-to-day decisions for this operation made by: **Individual Operator**

On June, 1, how many acres did this operation own? **1500**
On June 1, how many acres did this operation rent or lease from others or use rent free? **200**
On June 1, how many acres did this operation rent to others? **50**
Then the total acres operated on June 1, was 1650. Is that correct? **Yes**
Do the 1650 acres include the farmstead, all cropland, woodland, pastureland, wasteland, and government program land? **Yes**

How many acres did this operation use on a fee per-head or animal unit month basis? **0**

Of the total 1650 acres operated, how many acres are considered cropland, including land in hay, summer fallow, cropland idle, cropland used for pasture and cropland in government programs? **1550**

How many acres of winter wheat were planted for all purposes last fall or this spring for the 2021 crop year? **80**
How many acres of winter wheat were harvested or will be harvested for either grain or seed? **80**

How many acres of oats were planted for all purposes? **0**

How many acres of corn have been planted or will be planted for all purposes? **800**
How many acres of corn will be harvested for either grain or seed? **800**

How many acres of soybeans have been planted or will be planted for all purposes? **325**

How many acres of upland cotton have been planted or will be planted? **50**

Did you plant or will you plant any rice in 2021? **No**

Will you cut any alfalfa, grain or other hay for dry hay in 2021? **Yes**
How many acres of alfalfa and alfalfa mixtures will be cut for dry hay? **125**
How many acres of small grain hay will be cut for dry hay? **0**
How many acres of all other hay will be cut for dry hay? **0**
How many acres of alfalfa or alfalfa mixtures have been or will be seeded during 2021? **10**

How many acres will be double cropped in 2021? **75**
How many of the 800 acres of corn, were or will be planted with a genetically modified/engineered stacked gene variety? 400
How many of the 800 acres of corn, were or will be planted with a genetically modified/engineered herbicide resistant only variety? 125
How many of the 800 acres of corn, were or will be planted with a genetically modified/engineered Bt only variety? 125

How many of the 325 acres of soybeans, were or will be planted with a genetically modified/engineered herbicide resistant only variety? 225

How many of the 50 acres of upland cotton, were or will be planted with a genetically modified/engineered stacked gene variety? 0
How many of the 50 acres of upland cotton, were or will be planted with a genetically modified/engineered herbicide resistant only variety? 50

On June 1, what was the total storage capacity of all structures normally used to store whole grains or oilseeds on the total acres operated? 65,000 bushels
On June 1, were any whole grain corn, soybeans, sorghum grain (milo), wheat, oats or rice on hand on the total acres operated? Yes
On June 1, how much whole grain corn, from 2018 and earlier crop years, was on hand or stored on the total acres operated? 12,000 bushels

On June 1, how many soybeans from 2020 and earlier crop years, were on hand or stored on the total acres operated? 0
On June 1, how many sorghum grain (milo) from 2020 and earlier crop years, was on hand or stored on the total acres operated? 0
On June, 1, how much wheat, including all types, from 2020 and earlier crop years, was on hand or stored on the total acres operated? 1500 bushels
On June 1, how many oats from 2020 and earlier crop years, were on hand or stored on the total acres operated? 0

Was any rice on hand or stored on the total acres operated on June 1? No
Were any of the stocks on hand new crop from the 2021 harvest? No

What range represents the total gross value of sales for 2020? 9 - $250,000 to $499,999
Of the farm income reported, which of these categories represents the largest portion of the gross income from the operation? Grains, oilseeds, dry beans, and dry peas

Do you make any day-to-day decisions for another farm or ranch? No
Would you rather have a brief summary emailed to you at a later date? No

Practice Exercise 2
Who is responding? Operator
Let me verify the name, address, and phone numbers that I have for this operation. Is this information correct? Yes
For the total acres you operate will you grow any crops or cut hay in 2021? Yes
Are the day-to-day decisions for this operation made by an individual operator, partners, or a hired manager? **Individual**

Now I would like to ask about the total acres operated under this arrangement. On June 1, how many acres did this operation own? **1,200**
On June 1, how many acres did this operation rent or lease from others or use rent free? **300**
On June 1, how many acres did this operation rent to others? **0**
Then the total acres operated on June 1, was 1,500. Is that correct? **Yes**
Do the 1,500 acres include the farmstead, all cropland, woodland, pastureland, wasteland, and government program land? **Yes**
How many acres did this operation use on a fee per-head or animal unit month (AUM) basis? **0**

The remaining questions in this survey refer to the total 1,500 total acres operated. Of the total 1,500 acres operated, how many acres are considered cropland, including land in hay, summer fallow, cropland idle, cropland used for pasture and cropland in government programs? **1,450**

How many acres of winter wheat were planted for all purposes last fall or this spring for the 2021 crop year? **195**
How many acres of winter wheat were harvested or will be harvested for either grain or seed? **195**
How many acres of oats were planted for all purposes? **0**

How many acres of corn have been planted or will be planted for all purposes? **350**
How many acres of corn will be harvested for either grain or seed? **125**

How many acres of soybeans have been planted or will be planted for all purposes? **300**

How many acres of upland cotton have been or will be planted? **0**
Did you plant or will you plant any rice in 2021? **No**

Will you cut any alfalfa, grain, or other hay for dry hay in 2021? **Yes**
How many acres of alfalfa and alfalfa mixtures will be cut for dry hay? **80**
How many acres of small grain hay will be cut for dry hay? **0**
How many acres of all other hay will be cut for dry hay? **0**
How many acres of new alfalfa or alfalfa mixtures have been or will be seeded during 2021? **0**

How many acres will be double cropped in 2021? **0**

How many of the 350 acres of corn, were or will be planted with a genetically stacked gene variety? **200**
How many of the 350 acres of corn, were or will be planted with a genetically modified herbicide resistant only variety? **0**
How many of the 350 acres of corn, were or will be planted with a genetically modified Bt only variety? **80**
How many of the 300 acres of soybeans, were or will be planted with a genetically modified herbicide resistant only variety? **300**

On June 1, what was the total storage capacity of all structures normally used to store whole grains or oilseeds on the total acres operated? **300,000 bushels**
On June 1, were any whole grain corn, soybeans, sorghum grain (milo), wheat, oats, or rice on hand or stored on the total acres operated?  **Yes**

On June 1, how much whole grain corn, from 2020 and earlier years, was on hand or stored on the total acres operated?  **10,000 bushels**
On June 1, how many soybeans, from 2020 and earlier years, were on hand or stored on the total acres operated?  **2,000 bushels**
On June 1, how much sorghum grain (milo), from 2020 and earlier years, was on hand or stored on the total acres operated?  **0**
On June 1, how much wheat, including all types (winter, durum, and spring), from 2020 and earlier years, was on hand or stored on the total acres operated?  **0**
On June 1, how many oats, from 2020 and earlier years, were on hand or stored on the total acres operated?  **0**
Was any rice on hand or stored on the total acres operated on June 1?  **No**
Were any of the stocks on hand new crop from the 2021 harvest?  **No**

Now I would like to classify this operation in terms of total gross value of sales:
What range represents the total gross value of sales for 2020?  **8 – 100,000-249,999**
Of the farm income reported, which of these categories represents the largest portion of the gross income from the operation?  **Grains, oilseeds, dry beans, and dry peas**

Do you make any day-to-day decisions for another operation?  **No**
Would you rather have a brief summary emailed to you at a later date?  **No**

**Practice Exercise 3**
Who is responding?  **Operator**
Let me verify the name, address, and phone numbers that I have for this operation. Is this information correct?  **Yes**
For the total acres you operate will you grow any crops or cut hay in 2021?  **Yes**
Are the day-to-day decisions for this operation made by an individual operator, partners, or a hired manager?  **Individual**

Now I would like to ask about the total acres operated under this arrangement. On June 1, how many acres did this operation own?  **625**
On June 1, how many acres did this operation rent or lease from others or use rent free?  **0**
On June 1, how many acres did this operation rent to others?  **0**
Then the total acres operated on June 1, was 625. Is that correct?  **Yes**
Do the 625 acres include the farmstead, all cropland, woodland, pastureland, wasteland, and government program land?  **Yes**
How many acres did this operation use on a fee per-head or animal unit month (AUM) basis?  **0**

Of the total 625 acres operated, how many acres are considered cropland, including land in hay, summer fallow, cropland idle, cropland used for pasture and cropland in government programs?  **600**

How many acres of winter wheat were planted for all purposes last fall or this spring for the 2021 crop year?  **0**
How many acres of oats were planted for all purposes?  **105**
How many acres of oats were harvested or will be harvested for either grain or seed?  **0**

I grow the oats for hay, not grain.
How many acres of corn have been planted or will be planted for all purposes? 0
How many acres of sorghum have been planted or will be planted for all purposes? 0
How many acres of soybeans have been planted or will be planted for all purposes? 75
How many acres of upland cotton have been planted or will be planted? 55
Did you plant or will you plant any rice in 2021? No
Will you cut any alfalfa, grain, or other hay for dry hay in 2021? Yes
How many acres of alfalfa and alfalfa mixtures will be cut for dry hay? 50
How many acres of small grain hay will be cut for dry hay? 105
How many acres of all other hay will be cut for dry hay? 40 acres of clover timothy mix
How many acres of new alfalfa or alfalfa mixtures have been or will be seeded during 2021? 0
How many acres will be double cropped in 2021? 0
How many of the 75 acres of soybeans, were or will be planted with a genetically modified herbicide resistant only variety? 75
How many of the 55 acres of upland cotton, were or will be planted with a genetically stacked gene variety? 40
How many of the 55 acres of upland cotton, were or will be planted with a genetically modified herbicide resistant only variety? 0
How many of the 55 acres of upland cotton, were or will be planted with a genetically modified Bt only variety? 0

On June 1, what was the total storage capacity of all structures normally used to store whole grains or oilseeds on the total acres operated? 0
Please account for any whole grain corn, soybeans, sorghum grain, wheat, oats, or rice stored on June 1 on this operation, whether for feed, seed, or sale.
On June 1, were any whole grain corn, soybeans, sorghum grain (milo), wheat, oats, or rice on hand or stored on the total acres operated? No

Now I would like to classify this operation in terms of total gross value of sales:
What range represents the total gross value of sales for 2014? 7 – 50,000-99,999
Of the farm income reported, which of these categories represents the largest portion of the gross income from the operation? Grains, oilseeds, dry beans, and dry peas

Do you make any day-to-day decisions for another operation? No
Would you rather have a brief summary emailed to you at a later date? No

Practice Exercise 4
Who is responding? Operator
Let me verify the name, address, and phone numbers that I have for this operation. Is this information correct? Yes
For the total acres you operate will you grow any crops or cut hay in 2021? Yes
Are the day-to-day decisions for this operation made by an individual operator, partners, or a hired manager? **Individual**

Now I would like to ask about the total acres operated under this arrangement. On June 1, how many acres did this operation own? **4,500**
On June 1, how many acres did this operation rent or lease from others or use rent free? **2,200**
On June 1, how many acres did this operation rent to others? **0**
Then the total acres operated on June 1, was 6,700. Is that correct? **Yes**
Do the 6,700 acres include the farmstead, all cropland, woodland, pastureland, wasteland, and government program land? **Yes**
How many acres did this operation use on a fee per-head or animal unit month (AUM) basis? **0**

Of the total 6,700 acres operated, how many acres are considered cropland, including land in hay, summer fallow, cropland idle, cropland used for pasture and cropland in government programs? **6,480**

How many acres of winter wheat were planted for all purposes last fall or this spring for the 2021 crop year? **1,200**
How many acres of winter wheat were harvested or will be harvested for either grain or seed? **1,200**
How many acres of oats were planted for all purposes? **0**

How many acres of corn have been planted or will be planted for all purposes? **2,200**
How many acres of corn will be harvested for either grain or seed? **500 - this is dairy and majority of corn acres will be harvested as silage**

How many acres of soybeans have been planted or will be planted for all purposes? **970**
How many acres of upland cotton have been planted or will be planted? **0**
Did you plant or will you plant any rice in 2021? **No**

Will you cut any alfalfa, grain, or other hay for dry hay in 2021? **Yes**
How many acres of alfalfa and alfalfa mixtures will be cut for dry hay? **120**
How many acres of small grain hay will be cut for dry hay? **0**
How many acres of all other hay will be cut for dry hay? **390**
How many acres of new alfalfa or alfalfa mixtures have been or will be seeded during 2021? **30**
How many acres will be double cropped in 2020? **640**

How many of the 2,200 acres of corn, were or will be planted with a genetically stacked gene variety? **1,200**
How many of the 2,200 acres of corn, were or will be planted with a genetically modified herbicide resistant only variety? **1,000**
How many of the 970 acres of soybeans, were or will be planted with a genetically modified herbicide resistant only variety? **875**

On June 1, what was the total storage capacity of all structures normally used to store whole grains, pulse crops or oilseeds on the total acres operated? **120,000 bushels**

_I have several grain bins from various farms I have bought out over the years. I still use them all._

On June 1, were any whole grain corn, soybeans, sorghum grain (milo), wheat, oats, or rice on hand or stored on the total acres operated? **No**
Now I would like to classify this operation in terms of total gross value of sales:
What range represents the total gross value of sales for 2020?  **11 – 1,000,000-2,499,999**
Of the farm income reported, which of these categories represents the largest portion of the gross income from the operation?  **10 - Milk and other dairy products from cows**

Do you make any day-to-day decisions for another operation?  **No**
Would you rather have a brief summary emailed to you at a later date?  **Yes** to ima farmer99@somemail.com

**Practice Exercise 5**
The respondent (Ima Farmer) tells you he has **retired** and quit grain farming, so you ask for a few minutes of his time to help update our records.
You code the record with a “**2. Out of Business**” on the introductory screen.

Which of the following answers best describes why the operation is not in business?  **Operator retired**

Who is responding?  **Operator**
Let me verify the name, address, and phone numbers that I have for this operation. Is this information correct?  **Yes**

For the total acres you operate, will you grow any crops or cut hay in 2021?  **No**
Is any of the land in the operation cropland?  **No**
On June 1, did you have any whole grains, oilseeds, or hay stored on this operation?  **No**
Do you have any facilities for storing whole grains or oilseeds?  **Yes**
Do you own or raise any livestock, poultry or bees?  **Yes, I do have a few head of cattle.**
   (At this point you should get an ERROR – If any screening question is yes, then the introduction screen must be answered with a 1 and the data collected.) You will need to go back to the introduction screen and change the code to “1. Continue with interview” because they quit grain farming but still have livestock. Arrow down to the next unanswered question or hit the “End” key.

Are the day-to-day decisions for this operation made by: An Individual Operator, Partners, or a Hired Manager?  **Individual Operator**

Now I would like to ask about the total acres operated under this land arrangement. On June 1, how many acres did this operation own?  **5**
How many acres did this operation rent or lease from others?  **0**
How many acres did this operation rent to others?  **0**
Then the total acres operated on June 1, was 5. Is that correct?  **Yes**
Do the 5 acres include the farmstead, all cropland, woodland, pastureland, wasteland, and government program land?  **Yes**

How many acres did this operation use on a fee per-head or animal unit month (AUM) basis?  **0**

The remaining questions in this survey refer to the total 5 acres operated. Of the total 5 acres operated, how many acres are considered cropland, including land in hay, summer fallow, cropland idle, cropland used for pasture, and cropland in government programs?  **0**
Now I would like to classify this operation in terms of total gross value of sales. What range represents the total gross value of sales for 2020? 2
Of the farm income reported, which of these categories represents the largest portion of the gross income from the operation? **Cattle**

Do you make any day-to-day decisions for another operation? **No**
Would you like to have a brief summary emailed to you? **No**