

## Maple Syrup Inquiry Practice

**Interview 1:** You're speaking with Ima Farmer and all operation info is correct.

Were any taps set for collecting maple syrup? **Yes**

In 2020 how many taps were set for collecting maple sap? **500**

In 2020, how many gallons of syrup were produced? **150**

In 2021 how many taps were set for collecting maple sap? **600**

In 2021, how many gallons of syrup were produced? **190**

In 2021, how much sap was required to produce one gallon of syrup? **2.9% Sugar Content**

What was the first date sap was collected? **March 14**

What was the last date sap was collected? **April 15**

Comments about the 2021 season? **"Cold weather delayed the start of the season by a couple weeks."**

Reporting sales by **percent sold**.

Of the 150 total gallons what percent was sold retail? **50%**

Of the 150 total gallons what percent was sold wholesale? **50%**

Retail sales:

**75% Sold as pints for \$10/pint**

**25% Sold as half-pints for \$6/half-pint**

Of the 2020 production, how many gallons were used by this operation to make processed or value added products for RETAIL sales? **0**

Wholesale sales:

**100% Sold as gallon containers for \$30/gal**

Of the 2020 production, how many gallons were used by this operation to make processed or value added products for WHOLESALE sales? **0**

Of the 2020 crop production, how many gallons of sap did this operation sell for bottling as sap? **0**

**Interview 2:** You're speaking with Ima Farmer and all operation info is correct.

Were any taps set for collecting maple syrup? **Yes**

In 2020 how many taps were set for collecting maple sap? **0**

In 2020, how many gallons of syrup were produced? **0**

In 2021 how many taps were set for collecting maple sap? **50**

In 2021, how many gallons of syrup were produced? **10**

In 2021, how much sap was required to produce one gallon of syrup? **35 gal**

What was the first date sap was collected? **February 26**

What was the last date sap was collected? **March 30**

Comments about the 2021 season? **First year doing maple syrup, just for home use as a hobby.**

**Interview 3:** Speaking with spouse, operation info is correct.

Any taps set in 2020 or 2021? **Yes**

In 2020 how many taps were set for collecting maple sap? **300**

In 2020, how many gallons of syrup were produced? **100**

In 2021 how many taps were set for collecting maple sap? **250**

In 2021, how many gallons of syrup were produced? **60**

In 2021, how much sap was required to produce one gallon of syrup? **42 gallons**

What was the first date sap was collected? **February 27**

What was the last date sap was collected? **March 25**

Comments about the 2021 season? **None**

Reporting sales by **quantity sold.**

Did you have any retail sales? **Yes**

Of the 100 total gallons, how many were sold retail? **All 100. No wholesale or bulk wholesale**

**0 Gallons or Half Gallons sold.**

How many quart size containers sold retail? **175 @ avg. price of \$18.50**

How many pint size containers sold retail? **300 @ \$10.00**

How many half pint size containers sold retail? **295 @ \$6.75**

**No other container sizes sold.**

Of the 2020 crop production, how many gallons for value-added products? **0**

Of the 2020 crop production, how many gallons of sap did this operation sell for bottling as sap? **0**