# COMMERCIAL FLORICULTURE SURVEY - January 2022 (for 2021 Production)

Use the data in this questionnaire as a practice. After going through it once, go back through it and enter less than $100,000 in sales to see how the routing of the survey is different.

As you go through the survey, take note of the different units within the questionnaire as well as the various include/exclude statements.

For any plants that aren't specifically listed, they will go in as "All other ____" within the section.

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**United States Department of Agriculture**

**NATIONAL AGRICULTURAL STATISTICS SERVICE**

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Please make corrections to name, address, and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. Your response will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection and Statistical Efficiency Act of 2018, Title III of Pub. L. No. 115-435, codified in 44 U.S.C. Ch. 35 and other applicable Federal laws. For more information on how we protect your information please visit: https://www.nass.usda.gov/confidentiality.. Response is voluntary.

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## INTRODUCTION

**1. During 2021, which of the following Floriculture crops did this operation PRODUCE and SELL?**

0201 [X] Cut flowers
0202 [X] Potted flowering plants
0203 [X] Potted herbaceous perennials
0204 [X] Annual bedding/garden plants
0205 [ ] Foliage plants
0206 [X] Cut cultivated greens
0217 [X] Propagative floriculture material and unfinished plants
0220 [ ] None of the above (Please complete Sections 10 and 11 starting on page 19 and return by mail.)

**2. Did this operation produce and sell $10,000 or more of these Floriculture crops in 2021?**
INCLUDE retail and wholesale sales of crops produced or finished by this operation.

0003 1 [X] **Yes** - Go to Item 3 3 [ ] **No** - Continue

**a. Will this operation produce and sell $10,000 or more of these Floriculture crops in 2022?**

0450 1 [ ] **Yes** - Complete Sections 8, 9, and 11 starting on page 16.
3 [ ] **No** - Complete Sections 8, 9, and 11 starting on page 16.

**3. Did this operation produce and sell $100,000 or more of these Floriculture crops in 2021?**

0451 1 [X] **Yes** - Please review the instructions on page 2 and complete all Sections of the questionnaire.
3 [ ] **No** - Complete Sections 8, 9, and 11 starting on page 16.

**INSTRUCTIONS**

***What to report...***

1. **All** production grown under glass, fiberglass and other rigid plastic, film plastic, shade cloth, natural shade, other shade, or outdoors.
2. The value of sales before deductions for commissions and transportation are made.

## SECTION 1 - CUT FLOWERS

**1. Did this operation produce and sell any cut flowers during 2021?**

0401 1 ☒ **Yes** - Continue 3 ☐ **No** - Go to Section 2

INCLUDE those for dried flowers.

| Cut Flowers | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|
| | Number Grown and Sold | Total Value | Number Grown and Sold | Total Value |
| **Aster** | 2010 Stems | 2011 $ | 2012 Stems | 2013 $ |
| **Pompon Chrysanthemums** | 0036 Bunches | 0715 $ | 0037 Bunches | 0038 $ |
| **Dahlias** | 2060 500 Bunches | 2061 $ 1200 | 2062 5000 Bunches | 2063 $ 8000 |
| **Delphinium/Larkspur** | 0456 Stems | 0457 $ | 0458 Stems | 0459 $ |
| **Gerbera Daisies** | 0460 Stems | 0461 $ | 0462 Stems | 0463 $ |
| **Gladioli** | 0046 Spikes | 0716 $ | 0047 Spikes | 0048 $ |
| **Iris** | 0464 Stems | 0465 $ | 0466 Stems | 0467 $ |
| **Lilies, All** (Asiatic, Oriental, Others) | 0468 Stems | 0469 $ | 0470 Stems | 0471 $ |
| **Lisianthus** | 0472 Stems | 0473 $ | 0474 Stems | 0475 $ |
| **Orchids, All** (cut only) | 0476 Blooms | 0477 $ | 0478 Blooms | 0479 $ |
| **Peonies** | 2255 Stems | 2256 $ | 2257 Stems | 2258 $ |
| **Protea** | 2160 Stems | 2161 $ | 2162 Stems | 2163 $ |
| **Roses, All** (cut only)(Hybrid Tea, Sweetheart, Spray-types) | 0480 1000 Stems | 0481 $ 1300 | 0482 10000 Stems | 0483 $ 9000 |
| **Sunflowers** | 2200 Stems | 2201 $ | 2202 Stems | 2203 $ |

**SECTION 1 - CUT FLOWERS** *(continued)*

| Cut Flowers | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|
| | Number Grown and Sold | Total Value | Number Grown and Sold | Total Value |
| **Snapdragons** | 0484 Spikes | 0485 $ | 0486 Spikes | 0487 $ |
| **Tulips** (cut only) | 0488 Stems | 0489 $ | 0490 Stems | 0491 $ |
| **Waxflowers** | 2275 Bunches | 2276 $ | 2277 Bunches | 2278 $ |

| Cut Flowers | Percent of Total Quantity Grown and Sold (Cells 0493 + 0494 = 100%) | | Sales in 2021 | |
|---|---|---|---|---|
| | Retail | Wholesale | Total Value of Retail Sales | Total Value of Wholesale Sales |
| **All Other Cut Flowers*** | 0493 10 % | 0494 90 % | 0492 $ 2200 | 0053 $ 20000 |

*A partial list of All Other Cut Flowers includes: Carnation (miniature), Chrysanthemum (other), Daffodil/Narcissus, Dried Flowers, Freesia, Gypsophila, Heather, Leptospermum, Liatris, Limonium, Statice, Stephanotis, Stock, and Zinnia.

## SECTION 2 - POTTED FLOWERING PLANTS FOR INDOOR OR PATIO USE

**1. Did this operation finish and sell any potted flowering plants or potted flowering bulbs for indoor or patio use during 2021?**

0402 1 ☒ **Yes** - Continue 3 ☐ **No** - Go to Section 3

EXCLUDE

- plants intended for landscape use
- finished plants purchased from others and resold
- sales as bulbs
- hardy/garden mums to be reported in Section 3
- bedding plants, geraniums, potted blooming annuals, or flowering hanging baskets to be reported in Section 4
- caladium to be reported in Section 4

| Potted Flowering Plants | Type of Container | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|---|
| | | Number Sold | Total Value | Number Sold | Total Value |
| **Begonia** | Pots less than 5" | 3040 250 | 3041 $ 400 | 3042 5000 | 3043 $ 7000 |
| | Pots 5" or more | 3045 | 3046 $ | 3047 20000 | 3048 $ 60000 |
| **Chrysanthemums, Florist** EXCLUDE hardy/garden mums to be reported in Section 3. | Pots less than 5" | 0063 | 0722 $ | 0065 | 0067 $ |
| | Pots 5" or more | 0064 | 0723 $ | 0066 | 0236 $ |
| **Hibiscus, potted** | Pots less than 5" | 3120 | 3121 $ | 3122 | 3123 $ |
| | Pots 5" or more | 3125 | 3126 $ | 3127 | 3128 $ |
| **Hydrangea** | Pots less than 5" | 3130 | 3131 $ | 3132 | 3133 $ |
| | Pots 5" or more | 3135 | 3136 $ | 3137 | 3138 $ |
| **Lilies, Easter** | Pots less than 5" | 0077 | 0730 $ | 0079 10000 | 0081 $ 26000 |
| | Pots 5" or more | 0078 | 0731 $ | 0080 | 0238 $ |
| **Lilies, other** | Pots less than 5" | 3160 | 3161 $ | 3162 | 3163 $ |
| | Pots 5" or more | 3165 | 3166 $ | 3167 | 3168 $ |
| **Orchids, All** (potted) | Pots less than 5" | 0701 | 0732 $ | 0703 | 0705 $ |
| | Pots 5" or more | 0702 | 0733 $ | 0704 | 0706 $ |

**SECTION 2 - POTTED FLOWERING PLANTS FOR INDOOR OR PATIO USE** *(continued)*

| Potted Flowering Plants | Type of Container | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|---|
| | | Number Sold | Total Value | Number Sold | Total Value |
| **Poinsettias** | Pots less than 5" | 0091 | 0734 $ | 0093 | 0095 $ |
| | Pots 5" or more | 0092 | 0735 $ | 0094 | 0240 $ |
| **Roses, Florist** (potted) | Pots less than 5" | 0561 | 0562 $ | 0563 | 0564 $ |
| | Pots 5" or more | 0565 200 | 0566 $ 1200 | 0567 5000 | 0568 $ 23000 |
| **Other Spring Flowering Bulbs** (Plants grown from bulbs including Tulips, Hyacinths, Daffodils/Narcissus, etc.) | Pots less than 5" | 0569 | 0570 $ | 0571 | 0572 $ |
| | Pots 5" or more | 0573 | 0574 $ | 0575 | 0576 $ |
| **All Other Potted Flowering Plants*** EXCLUDE potted blooming annuals to be reported in Section 4. | Pots less than 5" | 0083 | 0736 $ | 0085 | 0102 $ |
| | Pots 5" or more | 0084 | 0737 $ | 0101 | 0241 $ |

*A partial list of All Other Potted Flowering Plants includes: African Violets, Azaleas, Alstroemeria, Cape Primrose, Cineraria, Combination Planters, Gerbera Daisies, Sunflower, Cyclamen, Exacum,Gardenia, Gloxinia, Kalanchoe, Primula, Regal Pelargonium, and Zygocactus.

## SECTION 3 - POTTED HERBACEOUS PERENNIALS

**1. Did this operation finish and sell any potted hardy/garden Chrysanthemums, Hostas, or Other Potted Herbaceous perennials during 2021?**

0403 1 ☒ **Yes** - Continue 3 ☐ **No** - Go to Section 4

INCLUDE field and container grown plants.

EXCLUDE cuttings, liners, plug seedlings, bare root **herbaceous** perennials, prefinished plants or tissue cultured plantlets to be reported in Section 7.

| Potted Herbaceous Perennials | Type of Container | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|---|
| | | Number Sold | Total Value | Number Sold | Total Value |
| **Chrysanthemums** (Hardy/Garden) | Pots less than 5" | 0800 | 0801 $ | 0802 | 0803 $ |
| | Pots 5" or more | 0804 800 | 0805 $ 950 | 0806 11000 | 0807 $ 12000 |
| **Daylily** | Less than 1 gal. | 4140 | 4141 $ | 4142 | 4143 $ |
| | 1 gal. up to 2 gal. | 4145 | 4146 $ | 4147 | 4148 $ |
| | 2 gal. or larger | 4150 | 4151 $ | 4152 | 4153 $ |
| **Dianthus** | Less than 1 gal. | 4180 | 4181 $ | 4182 | 4183 $ |
| | 1 gal. up to 2 gal | 4185 | 4186 $ | 4187 | 4188 $ |
| | 2 gal. or larger | 4190 | 4191 $ | 4192 | 4193 $ |
| **Ferns** (Hardy/Garden) | Less than 1 gal. | 4200 | 4201 $ | 4202 | 4203 $ |
| | 1 gal. up to 2 gal. | 4205 | 4206 $ | 4207 | 4208 $ |
| | 2 gal. or larger | 4210 | 4211 $ | 4212 | 4213 $ |
| **Hostas** | Less than 1 gal. | 0808 250 | 0809 $ 750 | 0810 7500 | 0811 $ 19980 |
| | 1 gal. up to 2 gal. | 0812 | 0813 $ | 0814 | 0815 $ |
| | 2 gal. or larger | 0816 | 0817 $ | 0818 3000 | 0819 $ 18000 |
| **Lavender** | Less than 1 gal. | 4580 | 4581 $ | 4582 | 4583 $ |
| | 1 gal. up to 2 gal. | 4585 | 4586 $ | 4587 | 4588 $ |
| | 2 gal. or larger | 4590 | 4591 $ | 4592 | 4593 $ |

**SECTION 3 - POTTED HERBACEOUS PERENNIALS** *(continued)*

| Potted Herbaceous Perennials | Type of Container | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|---|
| | | Number Sold | Total Value | Number Sold | Total Value |
| **Peony** | Less than 1 gal. | 4260 | 4261 $ | 4262 | 4263 $ |
| | 1 gal. up to 2 gal. | 4265 | 4266 $ | 4267 | 4268 $ |
| | 2 gal. or larger | 4270 | 4271 $ | 4272 | 4273 $ |
| **Salvia** (perennial) | Less than 1 gal. | 4340 | 4341 $ | 4342 | 4343 $ |
| | 1 gal. up to 2 gal. | 4345 | 4346 $ | 4347 | 4348 $ |
| | 2 gal. or larger | 4350 | 4351 $ | 4352 | 4353 $ |
| **Sedum** | Less than 1 gal. | 4360 | 4361 $ | 4362 | 4363 $ |
| | 1 gal. up to 2 gal. | 4365 | 4366 $ | 4367 | 4368 $ |
| | 2 gal. or larger | 4370 | 4371 $ | 4372 | 4373 $ |
| **All Other Potted Herbaceous Perennials*** | Less than 1 gal. | 0832 | 0833 $ | 0834 500 | 0835 $ 1500 |
| | 1 gal. up to 2 gal. | 0836 | 0837 $ | 0838 | 0839 $ |
| | 2 gal. or larger | 0840 | 0841 $ | 0842 | 0843 $ |

*A partial list of All Other Potted Herbaceous Perennials includes: Astilbe, Bleeding heart, Columbine, Coral bell, Coreopsis, Iris, Phlox, Purple coneflower, Rudbeckia, and Veronica.

## SECTION 4 - ANNUAL BEDDING/GARDEN PLANTS

**1. Did this operation finish and sell any annual bedding/garden plants during 2021?**

0404 1 ☒ **Yes** - Continue 3 ☐ **No** - Go to Section 5

INCLUDE annual bedding/garden plants finished and sold by this operation not used in commercial vegetable and strawberry production.

EXCLUDE

- finished bedding/garden plants purchased from others and resold
- transplants used in commercial vegetable and strawberry production
- foliage plants to be reported in Section 5
- plugs and propagative material to be reported in Section 7
- prefinished plants sold to others for finishing to be reported in Section 7

**2. Report flat size used if NOT 10" x 20" to 11" x 22"** 0880 12.00 inches **X** 0881 12.00 inches

REPORT AS:

- FLATS when using a common insert (for example: 606, 1204, 1206, 1801, 1803, etc.)
- POTS if produced as separate units, including pots produced in shuttle trays, carrier flats, or flats of individual pots.
- POTS if produced as containers of annuals and mixed annuals such as color bowls, strawberry jars, or combination planters.

| Annual Bedding/Garden Plants | Type of Container | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|---|
| | | Number Sold | Total Value | Number Sold | Total Value |
| **Begonias** | Flats | 0577 | 0578 $ | 0579 | 0580 $ |
| | Pots less than 5" | 0581 | 0582 $ | 0583 | 0584 $ |
| | Pots 5" or more | 0585 | 0586 $ | 0587 | 0588 $ |
| | Hanging baskets | 0589 | 0590 $ | 0591 | 0592 $ |
| **Calibrachoa** | Flats | 5540 | 5541 $ | 5542 | 5543 $ |
| | Pots less than 5" | 5545 | 5546 $ | 5547 | 5548 $ |
| | Pots 5" or more | 5550 | 5551 $ | 5552 | 5553 $ |
| | Hanging baskets | 5555 | 5556 $ | 5557 | 5558 $ |
| **Geraniums** (from vegetative cuttings) | Flats | 0910 | 0911 $ | 0912 | 0913 $ |
| | Pots less than 5" | 0140 | 0762 $ | 0142 | 0144 $ |
| | Pots 5" or more | 0141 | 0763 $ | 0143 | 0243 $ |
| | Hanging baskets | 0914 | 0915 $ | 0916 | 0917 $ |
| **Geraniums** (from seeds and plug seedlings) | Flats | 0844 | 0845 $ | 0846 1200 | 0847 $ 13000 |
| | Pots less than 5" | 0147 | 0764 $ | 0149 | 0151 $ |
| | Pots 5" or more | 0148 | 0765 $ | 0244 | 0933 $ |
| | Hanging baskets | 0848 | 0849 $ | 0850 | 0851 $ |

**SECTION 4 - ANNUAL BEDDING/GARDEN PLANTS** *(continued)*

| Annual Bedding/Garden Plants | Type of Container | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|---|
| | | Number Sold | Total Value | Number Sold | Total Value |
| **New Guinea Impatiens** | Flats | 0637 | 0741<br>$ | 0638 | 0639<br>$ |
| | Pots less than 5" | 0680 | 0766<br>$ | 0682 | 0684<br>$ |
| | Pots 5" or more | 0681 | 0767<br>$ | 0683 | 0685<br>$ |
| | Hanging baskets | 0659 | 0747<br>$ | 0660 | 0661<br>$ |
| **Impatiens, interspecific hybrids** | Flats | 5900 | 5901<br>$ | 5902 | 5903<br>$ |
| | Pots less than 5" | 5905 | 5906<br>$ | 5907 | 5908<br>$ |
| | Pots 5" or more | 5910 | 5911<br>$ | 5912 | 5913<br>$ |
| | Hanging baskets | 5915 | 5916<br>$ | 5917 | 5918<br>$ |
| **Impatiens, Other** | Flats | 0632 | 0742<br>$ | 0633 | 0634<br>$ |
| | Pots less than 5" | 0672 | 0768<br>$ | 0674 | 0676<br>$ |
| | Pots 5" or more | 0673 | 0769<br>$ | 0675 | 0677<br>$ |
| | Hanging baskets | 0655 | 0748<br>$ | 0656 | 0657<br>$ |
| **Marigolds** | Flats | 0852 | 0853<br>$ | 0854 | 0855<br>$ |
| | Pots less than 5" | 0856 | 0857<br>$ | 0858 | 0859<br>$ |
| | Pots 5" or more | 0860 | 0861<br>$ | 0862 | 0863<br>$ |
| | Hanging baskets | 0864 | 0865<br>$ | 0866 | 0867<br>$ |
| **Pansies/Violas** | Flats | 0868 | 0869<br>$ | 0870 | 0871<br>$ |
| | Pots less than 5" | 0872 | 0873<br>$ | 0874 | 0875<br>$ |
| | Pots 5" or more | 0876 | 0877<br>$ | 0878 | 0879<br>$ |
| | Hanging baskets | 0884 | 0885<br>$ | 0886 | 0887<br>$ |
| **Petunias** | Flats | 0642 | 0743<br>$ | 0643 | 0644<br>$ |
| | Pots less than 5" | 0688 | 0770<br>$ | 0690 | 0692<br>$ |
| | Pots 5" or more | 0689 | 0771<br>$ | 0691 | 0693<br>$ |
| | Hanging baskets | 0663 | 0749<br>$ | 0664 | 0665<br>$ |

**SECTION 4 - ANNUAL BEDDING/GARDEN PLANTS** (continued)

| Annual Bedding/Garden Plants | Type of Container | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|---|
| | | Number Sold | Total Value | Number Sold | Total Value |
| **Vinca** | Flats | 5500 | 5501 $ | 5502 | 5503 $ |
| | Pots less than 5" | 5505 | 5506 $ | 5507 | 5508 $ |
| | Pots 5" or more | 5510 | 5511 $ | 5512 | 5513 $ |
| | Hanging baskets | 5515 | 5516 $ | 5517 | 5518 $ |
| **All Other Flowering and Foliar Plants** [1/] | Flats | 0123 | 0744 $ | 0124 | 0125 $ |
| | Pots less than 5" | 0154 | 0772 $ | 0156 2000 | 0158 $ 14000 |
| | Pots 5" or more | 0155 | 0773 $ | 0157 | 0245 $ |
| | Hanging baskets | 0104 325 | 0750 $ 3250 | 0105 2200 | 0106 $ 17320 |

[1/] A partial list of All Other Flowering/Foliar Plants includes: Ageratum, Alyssum (sweet), Caladium, Celosia, Coleus, Combination planter/color bowl, Dusty Miller, Fuchsia, Gazania, Nicotiana, Portulaca, Salvia (annual), Snapdragon, Verbena, and Zinnia.

Sold 2,000 quart jars planted with assorted flowers for $7 each. I put them in pots less then 5".

| Vegetable Type Bedding Plants for Home Use | Type of Container | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|---|
| | | Number Sold | Total Value | Number Sold | Total Value |
| **Herbs** (culinary) | Flats | 6020 | 6021 $ | 6022 2000 | 6023 $ 19000 |
| | Pots less than 5" | 6025 | 6026 $ | 6027 | 6028 $ |
| | Pots 5" or more | 6030 | 6031 $ | 6032 | 6033 $ |
| | Hanging baskets | 6035 | 6036 $ | 6037 | 6038 $ |
| **Peppers, all** (excluding ornamentals) | Flats | 6040 | 6041 $ | 6042 | 6043 $ |
| | Pots less than 5" | 6045 | 6046 $ | 6047 | 6048 $ |
| | Pots 5" or more | 6050 | 6051 $ | 6052 | 6053 $ |
| | Hanging baskets | 6055 | 6056 $ | 6057 | 6058 $ |
| **Tomatoes, all** | Flats | 6060 | 6061 $ | 6062 | 6063 $ |
| | Pots less than 5" | 6065 | 6066 $ | 6067 | 6068 $ |
| | Pots 5" or more | 6070 | 6071 $ | 6072 | 6073 $ |
| | Hanging baskets | 6075 | 6076 $ | 6077 | 6078 $ |

**SECTION 4 - ANNUAL BEDDING/GARDEN PLANTS** (continued)

| Vegetable Type Bedding Plants for Home Use | Type of Container | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|---|
| | | Number Sold | Total Value | Number Sold | Total Value |
| **Other Vegetable Type Bedding Plants for Home Use** [2/]<br><br>EXCLUDE transplants for commercial production. | Flats | 0128 | 0745<br>$ | 0129 | 0130<br>$ |
| | Pots less than 5" | 0161 | 0774<br>$ | 0163 | 0165<br>$ |
| | Pots 5" or more | 0162 | 0775<br>$ | 0164 | 0246<br>$ |
| | Hanging baskets | 6395 | 6396<br>$ | 6397 | 6398<br>$ |

[2/] Vegetable Type Bedding Plants include: Broccoli, Cabbage, Cauliflower, Other Crucifers and others.

## SECTION 5 - FOLIAGE PLANTS FOR INDOOR OR PATIO USE (Pots and Baskets)

**1. Did this operation finish and sell any potted foliage plants or foliage hanging baskets for indoor or patio use during 2021?**

0405 1 ☐ **Yes** - Continue 3 ☒ **No** - Go to Section 6

INCLUDE
- only those plants FINISHED for indoor or patio use and not intended for landscape use
- plants that have flowers which are secondary compared with foliage features
- Ivy, cacti, ferns, palms, and succulents, etc., as well as indoor/patio shrubs, trees and vines FINISHED by you

EXCLUDE
- foliage plants purchased from others, but grown by you for less than 4 weeks before resale
- UNFINISHED plants sold to others for further "growing on" to be reported in Section 7.

| Potted Foliage | Type of Container | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|---|
| | | Number Grown and Sold | Total Value | Number Grown and Sold | Total Value |
| **Aglaonema** | Pots less than 6" | 7000 | 7001 $ | 7002 | 7003 $ |
| | Pots 6" to 13" | 7005 | 7006 $ | 7007 | 7008 $ |
| | Pots 14" or more | 7010 | 7011 $ | 7012 | 7013 $ |
| | Hanging baskets | 7015 | 7016 $ | 7017 | 7018 $ |
| **Bromeliad** | Pots less than 6" | 7040 | 7041 $ | 7042 | 7043 $ |
| | Pots 6" to 13" | 7045 | 7046 $ | 7047 | 7048 $ |
| | Pots 14" or more | 7050 | 7051 $ | 7052 | 7053 $ |
| | Hanging baskets | 7055 | 7056 $ | 7057 | 7058 $ |
| **Cacti and succulents** | Pots less than 6" | 7060 | 7061 $ | 7062 | 7063 $ |
| | Pots 6" to 13" | 7065 | 7066 $ | 7067 | 7068 $ |
| | Pots 14" or more | 7070 | 7071 $ | 7072 | 7073 $ |
| | Hanging baskets | 7075 | 7076 $ | 7077 | 7078 $ |
| **Dracaena** | Pots less than 6" | 7120 | 7121 $ | 7122 | 7123 $ |
| | Pots 6" to 13" | 7125 | 7126 $ | 7127 | 7128 $ |
| | Pots 14" or more | 7130 | 7131 $ | 7132 | 7133 $ |
| | Hanging baskets | 7135 | 7136 $ | 7137 | 7138 $ |

**SECTION 5 - FOLIAGE PLANTS FOR INDOOR OR PATIO USE (Pots and Baskets)** *(continued)*

| Potted Foliage | Type of Container | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|---|
| | | Number Grown and Sold | Total Value | Number Grown and Sold | Total Value |
| **Epipremnum (Pothos)** | Pots less than 6" | 7140 | 7141 $ | 7142 | 7143 $ |
| | Pots 6" to 13” | 7145 | 7146 $ | 7147 | 7148 $ |
| | Pots 14" or more | 7150 | 7151 $ | 7152 | 7153 $ |
| | Hanging baskets | 7155 | 7156 $ | 7157 | 7158 $ |
| **Ferns (tropical ferns potted)** | Pots less than 6" | 7160 | 7161 $ | 7162 | 7163 $ |
| | Pots 6" to 13” | 7165 | 7166 $ | 7167 | 7168 $ |
| | Pots 14" or more | 7170 | 7171 $ | 7172 | 7173 $ |
| | Hanging baskets | 7175 | 7176 $ | 7177 | 7178 $ |
| **Palms** | Pots less than 6" | 7240 | 7241 $ | 7242 | 7243 $ |
| | Pots 6" to 13” | 7245 | 7246 $ | 7247 | 7248 $ |
| | Pots 14" or more | 7250 | 7251 $ | 7252 | 7253 $ |
| | Hanging baskets | 7255 | 7256 $ | 7257 | 7258 $ |
| **Spathiphyllum** | Pots less than 6" | 7300 | 7301 $ | 7302 | 7303 $ |
| | Pots 6" to 13” | 7305 | 7306 $ | 7307 | 7308 $ |
| | Pots 14" or more | 7310 | 7311 $ | 7312 | 7313 $ |
| | Hanging baskets | 7315 | 7316 $ | 7317 | 7318 $ |
| **All Other Foliage Plants *** | Pots less than 6" | 7700 | 7701 $ | 7702 | 7703 $ |
| | Pots 6" to 13” | 7705 | 7706 $ | 7707 | 7708 $ |
| | Pots 14" or more | 7710 | 7711 $ | 7712 | 7713 $ |
| | Hanging baskets | 7715 | 7716 $ | 7717 | 7718 $ |

*A partial list of Other Foliage Plants includes: Aloe Vera, Dieffenbachia, Ficus, Hedera (Ivy), Philodendron, Schefflera (Brassaia), and Syngonium (Nephthytis).

## SECTION 6 - CUT CULTIVATED GREENS

**1. Did this operation produce and sell any cut cultivated greens during 2021?**

0406 1 ☒ **Yes** - Continue 3 ☐ **No** - Go to Section 7

INCLUDE those grown and sold for export.

| Cut Cultivated Greens | Retail Sales in 2021 | | Wholesale Sales in 2021 | |
|---|---|---|---|---|
| | Number Grown and Sold | Total Value | Number Grown and Sold | Total Value |
| **Asparagus, tree fern** | 2605 Bunches | 2606 $ | 2607 17100 Bunches | 2608 $ 18000 |
| **Aspidistra** | 2680 Bunches | 2681 $ | 2682 Bunches | 2683 $ |
| **Eucalyptus** | 2630 Bunches | 2631 $ | 2632 Bunches | 2633 $ |
| **Leatherleaf Ferns** | 0175 Bunches | 0781 $ | 0176 22000 Bunches | 0177 $ 36390 |
| **Pittosporum** | 2660 Bunches | 2661 $ | 2662 Bunches | 2663 $ |

| All Other Cut Cultivated Greens* | Percent of Total Quantity Grown and Sold (Cells 0923 + 0924 = 100%) | | Sales in 2021 | |
|---|---|---|---|---|
| | Retail | Wholesale | Total Value of Retail Sales | Total Value of Wholesale Sales |
| | 0923 % | 0924 % | 0907 $ | 0182 $ |

*A partial list of All Other Cultivated Greens includes: Coniferous evergreens, Cordyline, Hedera/Ivy, Holly, Huckleberry/Salal, Myrtle, Oregon/Sword Ferns and Podocarpus.

## SECTION 7 - PROPAGATIVE FLORICULTURE MATERIAL, BAREROOT AND UNFINISHED PLANTS

**1. Did this operation produce and sell any propagative floriculture material or unfinished plants during 2021?**

0417 1 ☒ **Yes** - Continue 3 ☐ **No** - Go to Section 8

INCLUDE
- bareroot perennials, cuttings, liners, plug seedlings, prefinished plants, or tissue cultured plantlets
- plants sold to other growers for FURTHER GROWING-ON

EXCLUDE
- FINISHED plants sold to others to be reported in Sections 1, 2, 3, 4, 5, and 6
- seeds, bulbs, tubers, rhizomes, or corms

**2. What were the total values of sales of propagative (unfinished) materials by category in 2021?**

| | | | |
|---|---|---|---|
| a. Cut flowers..... | 0901 $ | d. Herbaceous perennials..... | 0904 $ 7700 |
| b. Potted flowering plants..... | 0902 $ | e. Foliage..... | 0905 $ |
| c. Annual bedding/garden plants..... | 0903 $ | f. Cut cultivated greens..... | 0906 $ |

## SECTION 8 - AREA USED FOR PRODUCTION

**INSTRUCTIONS:** Report greenhouse, other covered space, and outdoor land area used for the production of floriculture crops grown by this operation in 2021.
[This is your operation area without counting crop turns.]

INCLUDE

- area for production of cut flowers, flowering and foliage plants, annual bedding/garden plants, herbaceous perennials, cultivated florist greens, and propagative floriculture material
- aisles, walkways and other production areas

EXCLUDE

- non-floricultural production areas, such as fruit, vegetable, sod farms and tree and/or shrub nurseries
- non-agricultural production areas, such as roads and parking areas
- production areas used exclusively to produce commercial vegetables or strawberries

**NOTE**: The roof covering (glazing) determines the greenhouse classification. For example, a greenhouse with a glass roof having film polyethylene insulation and fiberglass sides would be considered a glass greenhouse.

**1. Of the total area used for floriculture production in 2021, how much was in:**

| | Square Feet |
|---|---|
| a. **Glass** greenhouses? | 0247 |
| b. **Rigid plastic** greenhouses (acrylic polycarbonate fiberglass and other rigid plastics)? | 0184 18000 |
| c. **Film plastic** greenhouses (single or multi-layer poly)? | 0185 5000 |
| d. **Shade houses** (slat, saran, and other covers)? | 0186 |

| | Square Feet | | Acres (Nearest Tenth) |
|---|---|---|---|
| e. **Open Ground** (including natural shade)? | 0882 | **OR** | 0187 1.2 |

## SECTION 9 - GROSS VALUE OF SALES AND NUMBER OF HIRED WORKERS

1. What was the total gross value of sales for the reported floriculture crops in 2021?

(Check sales group.)

| | | |
|---|---|---|
| 0 to 999 dollars | 99 | ☐ |
| 1,000 to 9,999 dollars | 1 | ☐ |
| 10,000 to 19,999 dollars | 2 | ☐ |
| 20,000 to 24,999 dollars | 3 | ☐ |
| 25,000 to 39,999 dollars | 4 | ☐ |
| 40,000 to 49,999 dollars | 5 | ☐ |
| 50,000 to 99,999 dollars | 6 | ☐ |
| 100,000 to 249,999 dollars | 7 | ☐ |
| 250,000 to 499,999 dollars | 8 | ☒ |
| 500,000 to 999,999 dollars | 9 | ☐ |
| 1,000,000 dollars or more | 10 | ☐ |

**OFFICE USE**

0899

2. What was the largest number of workers on the payroll on any one day in 2021?

INCLUDE full-time and part-time workers, hired managers, and PAID family members.

EXCLUDE workers employed only for the retail operation, those working as landscapers, and non-paid family members.....

| None | Workers |
|---|---|
| ☐ | 0898 23 |

**Skip to next page**

**OR**

**Space for Notes and Comments**

## SECTION 10 - CHANGE IN OPERATOR

Complete this section only if this operation did NOT produce any commercial floriculture products in 2021 (Item 1 on the front page is checked "None").

**1. Has this operation been sold, rented, or turned over to someone else?**

0950 1 ☐ **Yes** - Continue 3 ☐ **No** - Go to Item 1a

**2. Please provide the following information for the operation that has taken over, then go to SECTION 11, ITEM 3.**

a. What is the name and address of the new operation?

Operation Name:_____

Address:_____

Operator Name:_____

Address:_____

1a. Will this operation produce any cut flowers, potted flowering plants, potted foliage plants, flowering or foliage hanging baskets, bedding plants (annual and perennial), cut cultivated florist greens, propagative material, or unfinished plants during 2022?

0953 1 ☐ **Yes** 2 ☐ **Don't Know** 3 ☐ **No**

[Regardless of the answer above, write a note to explain the situation, then go to **SECTION 11, ITEM 3**.]

_____

_____

_____

_____

## SECTION 11 - CONCLUSION

1. Are you involved in any additional floriculture operations in this State?

0951 1 ☐ Yes - please list name and address of operation(s) in this State: 3 ☒ No - Go to Item 2

a. Did you include the production from the additional operation(s) in this report?

0955 1 ☐ Yes 3 ☐ No

2. Does this operation operate any floriculture farms or greenhouses in any other State(s)?

0952 1 ☐ Yes - please list name and address of operation(s) in other State(s): 3 ☒ No - Go to Item 3

a. Did you include the production from the additional operation(s) in this report?

0956 1 ☐ Yes 3 ☐ No

3. Comments related to the information you reported:

Had a hard time finding enough people willing to work for wages I could afford to pay.

4. To receive the complete results of this survey on the release date, go to nass.usda.gov/results

| To have a brief summary emailed to you, please enter your email address: |
|---|
| 1095 |

**Contact Information**

| Operation Email: (if different from above) | Operation Phone: | |
|---|---|---|
| 9937 | 9936 ( ) - _____ | check if cell phone ☐ |

| Respondent Name: | Respondent Phone: (if different from above) | | |
|---|---|---|---|
| 9912 | 9911 ( ) - _____ | check if cell phone ☐ | 9910 MM DD YYYY Date: __ __ __ __ __ __ __ __ |

This completes the survey. Thank you for your response.

**OFFICE USE ONLY**

| Response | | Respondent | | Mode | | Enum. | Eval. | Change | Office Use for POID | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1-Comp<br>2-R<br>3-Inac<br>4-Office Hold<br>5-R – Est<br>6-Inac – Est<br>7-Off Hold – Est | 9901 | 1-Op/Mgr<br>2-Spouse<br>3-Acct/Bkpr<br>4-Partner<br>9-Other | 9902 | 1-PASI (Mail)<br>2-PATI (Tel)<br>3-PAPI (Face-to-Face)<br>6-Email<br>7-Fax<br>19-Other | 9903 | 9998 | 9900<br>R. Unit<br>9921 | 9985 | 9989 __ __ __ - __ __ __ - __ __ __ | | | |
| | | | | | | | | | Optional Use | | | |
| | | | | | | | | | 9907 | 9908 | 9906 | 9916 |
| S/E Name | | | | | | | | | | | | |