# **COMMERCIAL FLORICULTURE SURVEY - January 2023 (for 2022 Production)**

Use the data in this questionnaire as a practice. After going through it once, go back and enter less than \$100,000 in sales, in Item 3, to see how the routing of the survey is different.

As you go through the survey, take note of the different units within the questionnaire as well as the include/exclude statements.

Any plants that are not specifically listed will go in the "All Other \_\_\_\_\_" catagorie for that section.

OMB No. 0535-0093 Approval Expires: 11/30/2024 Project Code: 148 SurveyID: 2733



United States Department of Agriculture



NATIONAL AGRICULTURAL STATISTICS SERVICE

#### **USDA/NASS**

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Please make corrections to name, address, and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. Your response will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection and Statistical Efficiency Act of 2018, Title III of Pub. L. No. 115-435, codified in 44 U.S.C. Ch. 35 and other applicable Federal laws. For more information on how we protect your information please visit: https://www.nass.usda.gov/confidentiality.. Response is voluntary.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0535-0093. The time required to complete this information collection is estimated to average 60 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

| INTRODUCTION                                                                                   |                                                                                                       |  |  |  |  |  |  |
|------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|--|--|--|--|--|--|
| I. During 2022, which of the following Floriculture crops did this operation PRODUCE and SELL? |                                                                                                       |  |  |  |  |  |  |
| 0201 Cut flowers                                                                               | 0205 ☐ Foliage plants                                                                                 |  |  |  |  |  |  |
| 0202 Potted flowering plants                                                                   | 0206 Cut cultivated greens                                                                            |  |  |  |  |  |  |
| 0203 Potted herbaceous perennials                                                              | 0217 Propagative floriculture material and unfinished plants                                          |  |  |  |  |  |  |
| 0204 Annual bedding/garden plants                                                              | 0220 ☐ None of the above (Please complete Sections 10 and 11 starting on page 19 and return by mail.) |  |  |  |  |  |  |
| 2. Did this operation produce and sell \$10,000 or INCLUDE retail and wholesale sales of crops |                                                                                                       |  |  |  |  |  |  |
| 0003 1 <b>⊠Yes</b> - Go to Item 3 3 <b>□No</b> -                                               | Continue                                                                                              |  |  |  |  |  |  |
| a. Will this operation produce and sell \$                                                     | 10,000 or more of these Floriculture crops in 2023?                                                   |  |  |  |  |  |  |
| 0450 ₁□ <b>Yes</b> - Complete Section                                                          | ons 8, 9, and 11 starting on page 16.                                                                 |  |  |  |  |  |  |
| ₃ <b>□No</b> - Complete Section                                                                | ns 8, 9, and 11 starting on page 16.                                                                  |  |  |  |  |  |  |
| 3. Did this operation produce and sell \$100,000                                               | or more of these Floriculture crops in 2022?                                                          |  |  |  |  |  |  |
| 0451 1 Yes - Please review the instru                                                          | uctions on page 2 and complete all Sections of the questionnaire.                                     |  |  |  |  |  |  |
| <sub>3</sub> □ <b>No</b> - Complete Sections 8, 9,                                             | and 11 starting on page 16.                                                                           |  |  |  |  |  |  |

### INSTRUCTIONS

# What to report...

- 1. All production grown under glass, fiberglass and other rigid plastic, film plastic, shade cloth, natural shade, other shade, or outdoors.
- 2. The value of sales before deductions for commissions and transportation are made.

### **SECTION 1 - CUT FLOWERS**

1. Did this operation produce and sell any cut flowers during 2022?

 $^{0401}$   $^{1}$  Yes - Continue  $^{3}$  No - Go to Section 2

INCLUDE those for dried flowers.

|                                                               | Retail Sales in 2022       |             | Wholesale Sales in 2022  |             |  |
|---------------------------------------------------------------|----------------------------|-------------|--------------------------|-------------|--|
| Cut Flowers                                                   | Number Grown and<br>Sold   | Total Value | Number Grown and<br>Sold | Total Value |  |
| Aster                                                         | 2010<br>Stems              | <b>2011</b> | 2012<br>Stems            | 2013<br>\$  |  |
| Pompon Chrysanthemums                                         | 0036<br><b>500</b> Bunches | \$ 1200     | 5000 Bunches             | \$ 8000     |  |
| Dahlias                                                       | 2060<br>Bunches            | 2061<br>\$  | 2062<br>Bunches          | 2063<br>\$  |  |
| Delphinium/Larkspur                                           | 0456<br>Stems              | 0457<br>\$  | 0458<br>Stems            | 0459        |  |
| Gerbera Daisies                                               | 0460<br>Stems              | 0461        | 0462<br>Stems            | 0463        |  |
| Gladioli                                                      | 0046<br>Spikes             | 0716<br>\$  | 0047<br>Spikes           | 0048<br>\$  |  |
| Iris                                                          | 0464<br>Stems              | 0465        | 0466<br>Stems            | 0467        |  |
| Lilies, All<br>(Asiatic, Oriental, Others)                    | 0468<br>Stems              | 0469        | 0470 Stems               | 0471<br>\$  |  |
| Lisianthus                                                    | 0472<br>Stems              | 0473<br>\$  | 0474<br>Stems            | 0475        |  |
| Orchids, All (cut only)                                       | 0476<br>Blooms             | 0477        | 0478<br>Blooms           | 0479        |  |
| Peonies                                                       | 2255<br>Stems              | 2256<br>\$  | 2257<br>Stems            | 2258<br>\$  |  |
| Protea                                                        | 2160<br>Stems              | 2161        | 2162<br>Stems            | 2163<br>\$  |  |
| Roses, All (cut only)(Hybrid<br>Tea, Sweetheart, Spray-types) | 0480 1000 Stems            | \$ 1300     | 0482 10000 Stems         | \$ 9000     |  |
| Sunflowers                                                    | 2200<br>Stems              | 2201<br>\$  | 2202<br>Stems            | 2203<br>\$  |  |

# SECTION 1 - CUT FLOWERS (continued)

|                   | Retail Sale           | es in 2022  | Wholesale Sales in 2022 |             |  |
|-------------------|-----------------------|-------------|-------------------------|-------------|--|
| Cut Flowers       | Number Grown and Sold | Total Value | Number Grown and Sold   | Total Value |  |
|                   | 0484                  | 0485        | 0486                    | 0487        |  |
| Snapdragons       | Spikes                | \$          | Spikes                  | \$          |  |
| Tuling (aut aut)  | 0488                  | 0489        | 0490                    | 0491        |  |
| Tulips (cut only) | Stems                 | \$          | Stems                   | \$          |  |
|                   | 2275                  | 2276        | 2277                    | 2278        |  |
| Waxflowers        | Bunches               | \$          | Bunches                 | \$          |  |

| Cut Flowers            | Grown a      | otal Quantity<br>and Sold<br>0494 = 100%) | Sales in 2022                  |                                |
|------------------------|--------------|-------------------------------------------|--------------------------------|--------------------------------|
|                        | Retail       | Wholesale                                 | Total Value of Retail<br>Sales | Total Value of Wholesale Sales |
| All Other Cut Flowers* | 0493<br>10 % | 90 %                                      | \$ <b>2200</b>                 | \$ 20000                       |

<sup>\*</sup>A partial list of All Other Cut Flowers includes: Carnation (miniature), Chrysanthemum (other), Daffodil/Narcissus, Dried Flowers, Freesia, Gypsophila, Heather, Leptospermum, Liatris, Limonium, Statice, Stephanotis, Stock, and Zinnia.

# SECTION 2 - POTTED FLOWERING PLANTS FOR INDOOR OR PATIO USE

# 1. Did this operation finish and sell any potted flowering plants or potted flowering bulbs for indoor or patio use during 2022?

 $^{0402}$   $_{1}$  **Yes** - Continue  $_{3}$   $\square$  **No** - Go to Section 3

- plants intended for landscape use
- plants with buds not yet showing color
- finished plants purchased from others and resold
- sales as bulbs
- hardy/garden mums to be reported in Section 3
- bedding plants, geraniums, potted blooming annuals, or flowering hanging baskets to be reported in Section 4
- caladium to be reported in Section 4

| Potted Flowering                                       | Type of           | Retail Sales in 2022 |             | Wholesale Sales in 2022 |                  |
|--------------------------------------------------------|-------------------|----------------------|-------------|-------------------------|------------------|
| Plants                                                 | Container         | Number Sold          | Total Value | Number Sold             | Total Value      |
|                                                        | B                 | 3040                 | 3041        | 3042                    | 3043             |
|                                                        | Pots less than 5" | 250                  | \$ 400      | 5000                    | \$ 7000          |
| Begonia                                                | 5 . 5"            | 3045                 | 3046        | 3047                    | 3048             |
|                                                        | Pots 5" or more   |                      | \$          | 20000                   | \$ 60000         |
| Chrysanthemums, Florist                                | Pots less than 5" | 0063                 | 0722<br>\$  | 0065                    | 0067<br>\$       |
| EXCLUDE hardy/garden mums to be reported in Section 3. | Pots 5" or more   | 0064                 | 0723<br>\$  | 0066                    | 0236             |
|                                                        | Pots less than 5" | 3120                 | 3121<br>\$  | 3122                    | 3123<br>\$       |
| Hibiscus, potted                                       | Pots 5" or more   | 3125                 | 3126<br>\$  | 3127                    | 3128<br>\$       |
| Underson                                               | Pots less than 5" | 3130                 | 3131<br>\$  | 3132                    | 3133<br>\$       |
| Hydrangea                                              | Pots 5" or more   | 3135                 | 3136<br>\$  | 3137                    | 3138<br>\$       |
| Lilias Faston                                          | Pots less than 5" | 0077                 | 0730<br>\$  | 10000                   | 0081<br>\$ 26000 |
| Lilies, Easter                                         | Pots 5" or more   | 0078                 | 0731<br>\$  | 0080                    | 0238<br>\$       |
|                                                        | Pots less than 5" | 3160                 | 3161<br>\$  | 3162                    | 3163<br>\$       |
| Lilies, other                                          | Pots 5" or more   | 3165                 | 3166<br>\$  | 3167                    | 3168<br>\$       |
| Orchide All (notted)                                   | Pots less than 5" | 0701                 | 0732<br>\$  | 0703                    | 0705<br>\$       |
| Orchids, All (potted)                                  | Pots 5" or more   | 0702                 | 0733<br>\$  | 0704                    | 0706<br>\$       |

# SECTION 2 - POTTED FLOWERING PLANTS FOR INDOOR OR PATIO USE (continued)

|                                                              | Type of           | Retail Sal         | es in 2022      | Wholesale Sales in 2022 |                         |
|--------------------------------------------------------------|-------------------|--------------------|-----------------|-------------------------|-------------------------|
| Potted Flowering Plants                                      | Container         | Number Sold        | Total Value     | Number Sold             | Total Value             |
|                                                              | Pots less than 5" | 0091               | 0734<br>\$      | 0093                    | 0095<br>\$              |
| Poinsettias                                                  | Pots 5" or more   | 0092               | 0735<br>\$      | 0094                    | 0240<br>\$              |
| <b>- - - - - - - - - -</b>                                   | Pots less than 5" | 0561               | 0562<br>\$      | 0563                    | 0564<br>\$              |
| Roses, Florist (potted)                                      | Pots 5" or more   | 0565<br><b>200</b> | 0566<br>\$ 1200 | 0567<br><b>5000</b>     | 0568<br>\$ <b>23000</b> |
| Other Spring Flowering Bulbs (Plants grown from bulbs        | Pots less than 5" | 0569               | 0570<br>\$      | 0571                    | 0572<br>\$              |
| including Tulips, Hyacinths,<br>Daffodils/Narcissus, etc.)   | Pots 5" or more   | 0573               | 0574<br>\$      | 0575                    | 0576<br>\$              |
| All Other Potted Flowering Plants*                           | Pots less than 5" | 0083               | 0736<br>\$      | 0085                    | 0102<br>\$              |
| EXCLUDE potted blooming annuals to be reported in Section 4. | Pots 5" or more   | 0084               | 0737<br>\$      | 0101                    | 0241<br>\$              |

<sup>\*</sup>A partial list of All Other Potted Flowering Plants includes: African Violets, Azaleas, Alstroemeria, Cape Primrose, Cineraria, Combination Planters, Gerbera Daisies, Sunflower, Cyclamen, Exacum, Gardenia, Gloxinia, Kalanchoe, Primula, Regal Pelargonium, and Zygocactus.

# **SECTION 3 - POTTED HERBACEOUS PERENNIALS**

1. Did this operation finish and sell any potted hardy/garden Chrysanthemums, Hostas, or Other Potted Herbaceous perennials during 2022?

| 0403 | 1 🔀 <b>Yes</b> - Continue | <sub>3</sub> No - Go to Section 4 |
|------|---------------------------|-----------------------------------|
|------|---------------------------|-----------------------------------|

INCLUDE field and container grown plants.

 ${\sf EXCLUDE}\ cuttings,\ liners,\ plug\ seedlings,\ bare\ root\ \textbf{herbaceous}\ perennials,\ prefinished\ plants\ or\ tissue\ cultured$ 

plantlets to be reported in Section 7.

| Potted<br>Herbaceous             | Type of<br>Container | Retail Sa          | Retail Sales in 2022  |                     | Wholesale Sales in 2022 |  |  |
|----------------------------------|----------------------|--------------------|-----------------------|---------------------|-------------------------|--|--|
| Perennials                       | Container            | Number Sold        | Total Value           | Number Sold         | Total Value             |  |  |
| Chrysanthemums<br>(Hardy/Garden) | Pots less than 5"    | 0800               | 0801                  | 0802                | 0803<br>\$              |  |  |
|                                  | Pots 5" or more      | 0804<br><b>800</b> | 0805<br>\$ <b>950</b> | 0806                | 0807<br>\$ 12000        |  |  |
|                                  | Less than 1 gal.     | 4140               | 4141<br>\$            | 4142                | 4143<br>\$              |  |  |
| Daylily                          | 1 gal. up to 2 gal.  | 4145               | 4146<br>\$            | 4147                | 4148<br>\$              |  |  |
|                                  | 2 gal. or larger     | 4150               | 4151<br>\$            | 4152                | 4153<br>\$              |  |  |
|                                  | Less than 1 gal.     | 4180               | 4181<br>\$            | 4182                | 4183<br>\$              |  |  |
| Dianthus                         | 1 gal. up to 2 gal   | 4185               | 4186<br>\$            | 4187                | 4188<br>\$              |  |  |
|                                  | 2 gal. or larger     | 4190               | 4191<br>\$            | 4192                | 4193<br>\$              |  |  |
|                                  | Less than 1 gal.     | 4200               | 4201<br>\$            | 4202                | 4203<br>\$              |  |  |
| Ferns<br>(Hardy/Garden)          | 1 gal. up to 2 gal.  | 4205               | 4206<br>\$            | 4207                | 4208<br>\$              |  |  |
| ( <b>)</b>                       | 2 gal. or larger     | 4210               | 4211<br>\$            | 4212                | 4213<br>\$              |  |  |
|                                  | Less than 1 gal.     | 0808<br><b>250</b> | 0809<br>\$ <b>750</b> | 0810<br><b>7500</b> | 0811<br>\$ 19980        |  |  |
| Hostas                           | 1 gal. up to 2 gal.  | 0812               | 0813                  | 0814                | 0815<br>\$              |  |  |
|                                  | 2 gal. or larger     | 0816               | 0817<br>\$            | 0818<br>3000        | 0819<br>\$ 18000        |  |  |
|                                  | Less than 1 gal.     | 4580               | 4581<br>\$            | 4582                | 4583<br>\$              |  |  |
| Lavender                         | 1 gal. up to 2 gal.  | 4585               | 4586<br>\$            | 4587                | 4588<br>\$              |  |  |
|                                  | 2 gal. or larger     | 4590               | 4591<br>\$            | 4592                | 4593<br>\$              |  |  |

# SECTION 3 - POTTED HERBACEOUS PERENNIALS (continued)

| Potted<br>Herbaceous                          | Type of             | Retail Sales in 2022 |             | Wholesale Sales in 2022 |                 |
|-----------------------------------------------|---------------------|----------------------|-------------|-------------------------|-----------------|
| Perennials                                    | Container           | Number Sold          | Total Value | Number Sold             | Total Value     |
|                                               | Less than 1 gal.    | 4260                 | 4261<br>\$  | 4262                    | 4263<br>\$      |
| Peony                                         | 1 gal. up to 2 gal. | 4265                 | 4266<br>\$  | 4267                    | 4268<br>\$      |
|                                               | 2 gal. or larger    | 4270                 | 4271<br>\$  | 4272                    | 4273<br>\$      |
|                                               | Less than 1 gal.    | 4340                 | 4341<br>\$  | 4342                    | 4343<br>\$      |
| Salvia (perennial)                            | 1 gal. up to 2 gal. | 4345                 | 4346<br>\$  | 4347                    | 4348<br>\$      |
|                                               | 2 gal. or larger    | 4350                 | 4351<br>\$  | 4352                    | 4353<br>\$      |
|                                               | Less than 1 gal.    | 4360                 | 4361<br>\$  | 4362                    | 4363<br>\$      |
| Sedum                                         | 1 gal. up to 2 gal. | 4365                 | 4366<br>\$  | 4367                    | 4368<br>\$      |
|                                               | 2 gal. or larger    | 4370                 | 4371<br>\$  | 4372                    | 4373<br>\$      |
|                                               | Less than 1 gal.    | 0832                 | 0833        | 0834<br><b>500</b>      | 0835<br>\$ 1500 |
| All Other Potted<br>Herbaceous<br>Perennials* | 1 gal. up to 2 gal. | 0836                 | 0837        | 0838                    | 0839            |
| . C. Cilling                                  | 2 gal. or larger    | 0840                 | 0841<br>\$  | 0842                    | 0843<br>\$      |

<sup>\*</sup>A partial list of All Other Potted Herbaceous Perennials includes: Astilbe, Bleeding heart, Columbine, Coral bell, Coreopsis, Iris, Phlox, Purple coneflower, Rudbeckia, and Veronica.

### **SECTION 4 - ANNUAL BEDDING/GARDEN PLANTS**

### 1. Did this operation finish and sell any annual bedding/garden plants during 2022?

o404 ₁ **Yes** - Continue ₃□ **No** - Go to Section 5

INCLUDE annual bedding/garden plants finished and sold by this operation <u>not</u> used in commercial vegetable and strawberry production.

- finished bedding/garden plants purchased from others and resold
- transplants used in commercial vegetable and strawberry production
- foliage plants to be reported in Section 5
- plugs and propagative material to be reported in Section 7
- prefinished plants sold to others for finishing to be reported in Section 7
- 2. Report flat size used if NOT 10" x 20" to 11" x 22" 0880 12 . 25 inches X 0881 12 . 25 inches REPORT AS
  - FLATS when using a common insert (for example: 606, 1204, 1206, 1801, 1803, etc.)
  - POTS if produced as separate units, including pots produced in shuttle trays, carrier flats, or flats of individual pots
  - POTS if produced as containers of annuals and mixed annuals such as color bowls, strawberry jars, or combination planters.

| Annual                          | Type of           | Retail Sa   | les in 2022       | Wholesale Sales in 2022 |                             |
|---------------------------------|-------------------|-------------|-------------------|-------------------------|-----------------------------|
| Bedding/Garden Plants           | Container         | Number Sold | Total Value       | Number Sold             | Total Value                 |
|                                 | Flats             | 0577        | 0578<br><b>\$</b> | 0579                    | 0580<br>\$                  |
| Do marriago                     | Pots less than 5" | 0581        | 0582<br><b>\$</b> | 0583                    | 0584<br>\$                  |
| Begonias                        | Pots 5" or more   | 0585        | 0586<br><b>\$</b> | 0587                    | 0588<br><b>\$</b>           |
|                                 | Hanging baskets   | 0589        | 0590<br><b>\$</b> | 0591                    | 0592<br><b>\$</b>           |
|                                 | Flats             | 5540        | 5541<br><b>\$</b> | 5542                    | 5543<br><b>\$</b>           |
| Calibraches                     | Pots less than 5" | 5545        | 5546<br><b>\$</b> | 5547                    | 5548<br><b>\$</b>           |
| Calibrachoa                     | Pots 5" or more   | 5550        | 5551<br><b>\$</b> | 5552                    | 5553<br><b>\$</b>           |
|                                 | Hanging baskets   | 5555        | 5556<br><b>\$</b> | 5557                    | 5558<br><b>\$</b>           |
|                                 | Flats             | 0910        | 0911<br><b>\$</b> | 0912                    | 0913<br><b>\$</b>           |
| Geraniums                       | Pots less than 5" | 0140        | 0762<br><b>\$</b> | 0142                    | 0144<br>\$                  |
| (from vegetative cuttings)      | Pots 5" or more   | 0141        | 0763<br><b>\$</b> | 0143                    | 0243<br>\$                  |
|                                 | Hanging baskets   | 0914        | 0915<br><b>\$</b> | 0916                    | 0917<br><b>\$</b>           |
|                                 | Flats             | 0844        | 0845<br><b>\$</b> | 0846<br>1200            | <sup>0847</sup><br>\$ 13000 |
| Geraniums                       | Pots less than 5" | 0147        | 0764<br><b>\$</b> | 0149                    | 0151<br><b>\$</b>           |
| (from seeds and plug seedlings) | Pots 5" or more   | 0148        | 0765<br><b>\$</b> | 0150                    | 0244<br>\$                  |
|                                 | Hanging baskets   | 0848        | 0849<br>\$        | 0850                    | 0851<br>\$                  |

# SECTION 4 - ANNUAL BEDDING/GARDEN PLANTS (continued)

| Annual<br>Bedding/Garden Plants | Type of           | Retail Sa   | ales in 2022 | Wholesale Sales in 2022 |             |  |
|---------------------------------|-------------------|-------------|--------------|-------------------------|-------------|--|
|                                 | Container         | Number Sold | Total Value  | Number Sold             | Total Value |  |
| New Guinea<br>Impatiens         | Flats             | 0637        | 0741<br>\$   | 0638                    | 0639<br>\$  |  |
|                                 | Pots less than 5" | 0680        | 0766<br>\$   | 0682                    | 0684<br>\$  |  |
|                                 | Pots 5" or more   | 0681        | 0767<br>\$   | 0683                    | 0685<br>\$  |  |
|                                 | Hanging baskets   | 0659        | 0747<br>\$   | 0660                    | 0661<br>\$  |  |
|                                 | Flats             | 5900        | 5901<br>\$   | 5902                    | 5903<br>\$  |  |
| Impatiens,                      | Pots less than 5" | 5905        | 5906<br>\$   | 5907                    | 5908<br>\$  |  |
| interspecific hybrids           | Pots 5" or more   | 5910        | 5911<br>\$   | 5912                    | 5913<br>\$  |  |
|                                 | Hanging baskets   | 5915        | 5916<br>\$   | 5917                    | 5918<br>\$  |  |
|                                 | Flats             | 0632        | 0742<br>\$   | 0633                    | 0634<br>\$  |  |
|                                 | Pots less than 5" | 0672        | 0768<br>\$   | 0674                    | 0676<br>\$  |  |
| Impatiens, Other                | Pots 5" or more   | 0673        | 0769<br>\$   | 0675                    | 0677<br>\$  |  |
|                                 | Hanging baskets   | 0655        | 0748<br>\$   | 0656                    | 0657<br>\$  |  |
|                                 | Flats             | 0852        | 0853<br>\$   | 0854                    | 0855<br>\$  |  |
|                                 | Pots less than 5" | 0856        | 0857<br>\$   | 0858                    | 0859<br>\$  |  |
| Marigolds                       | Pots 5" or more   | 0860        | 0861         | 0862                    | 0863<br>\$  |  |
|                                 | Hanging baskets   | 0864        | 0865         | 0866                    | 0867<br>\$  |  |
|                                 | Flats             | 0868        | 0869         | 0870                    | 0871<br>\$  |  |
|                                 | Pots less than 5" | 0872        | 0873<br>\$   | 0874                    | 0875<br>\$  |  |
| Pansies/Violas                  | Pots 5" or more   | 0876        | 0877         | 0878                    | 0879<br>\$  |  |
|                                 | Hanging baskets   | 0884        | 0885         | 0886                    | 0887        |  |
|                                 | Flats             | 0642        | 0743<br>\$   | 0643                    | 0644        |  |
|                                 | Pots less than 5" | 0688        | 0770         | 0690                    | 0692        |  |
| Petunias                        | Pots 5" or more   | 0689        | 0771         | 0691                    | 0693        |  |
|                                 | Hanging baskets   | 0663        | 0749         | 0664                    | 0665        |  |

# SECTION 4 - ANNUAL BEDDING/GARDEN PLANTS (continued)

| Annual                                                    | Type of           | Retail Sales in 2022 |                   | Wholesale Sales in 2022 |                             |
|-----------------------------------------------------------|-------------------|----------------------|-------------------|-------------------------|-----------------------------|
| Bedding/Garden Plants                                     | Container         | Number Sold          | Total Value       | Number Sold             | Total Value                 |
|                                                           | Flats             | 5500                 | 5501<br><b>\$</b> | 5502                    | 5503<br><b>\$</b>           |
| Vince                                                     | Pots less than 5" | 5505                 | 5506<br><b>\$</b> | 5507                    | 5508<br><b>\$</b>           |
| Vinca                                                     | Pots 5" or more   | 5510                 | 5511<br><b>\$</b> | 5512                    | 5513<br><b>\$</b>           |
|                                                           | Hanging baskets   | 5515                 | 5516<br><b>\$</b> | 5517                    | 5518<br><b>\$</b>           |
|                                                           | Flats             | 0123                 | 0744<br>\$        | 0124                    | 0125<br><b>\$</b>           |
| All Other<br>Flowering and<br>Foliar Plants <sup>1/</sup> | Pots less than 5" | 0154                 | 0772<br><b>\$</b> | 0156<br><b>2000</b>     | <sup>0158</sup><br>\$ 14000 |
|                                                           | Pots 5" or more   | 0155                 | 0773<br><b>\$</b> | 0157                    | 0245<br><b>\$</b>           |
|                                                           | Hanging baskets   | 0104<br><b>325</b>   | 0750<br>\$ 3250   | 0105<br><b>2200</b>     | 0106<br>\$ 17320            |

A partial list of All Other Flowering/Foliar Plants includes: Ageratum, Alyssum (sweet), Caladium, Celosia, Coleus, Combination planter/color bowl, Dusty Miller, Fuchsia, Gazania, Nicotiana, Portulaca, Salvia (annual), Snapdragon, Verbena, and Zinnia.

Sold 2,000 quart jars planted with assorted flowers for \$7.00 each.

|                         | t those in pots<br>Type of | less than 5 inches Retail Sale | 6.                | Wholesale Sales in 2022 |                         |  |
|-------------------------|----------------------------|--------------------------------|-------------------|-------------------------|-------------------------|--|
| Home Use                | Container                  | Number Sold                    | Total Value       | Number Sold             | Total Value             |  |
|                         | Flats                      | 6020                           | 6021<br>\$        | 6022<br>1950            | 6023<br><b>\$ 19000</b> |  |
| Herbs (culinary)        | Pots less than 5"          | 6025                           | 6026<br>\$        | 6027                    | 6028<br><b>\$</b>       |  |
|                         | Pots 5" or more            | 6030                           | 6031<br>\$        | 6032                    | 6033<br><b>\$</b>       |  |
|                         | Hanging baskets            | 6035                           | 6036<br>\$        | 6037                    | 6038<br><b>\$</b>       |  |
|                         | Flats                      | 6040                           | 6041<br>\$        | 6042                    | 6043<br><b>\$</b>       |  |
| Peppers, all (excluding | Pots less than 5"          | 6045                           | 6046<br>\$        | 6047                    | 6048<br><b>\$</b>       |  |
| ornamentals)            | Pots 5" or more            | 6050                           | 6051<br>\$        | 6052                    | 6053<br><b>\$</b>       |  |
|                         | Hanging baskets            | 6055                           | 6056<br><b>\$</b> | 6057                    | 6058<br><b>\$</b>       |  |
|                         | Flats                      | 6060                           | 6061<br>\$        | 6062                    | 6063<br><b>\$</b>       |  |
| Tomotoco all            | Pots less than 5"          | 6065                           | 6066<br>\$        | 6067                    | 6068<br>\$              |  |
| Tomatoes, all           | Pots 5" or more            | 6070                           | 6071<br><b>\$</b> | 6072                    | 6073<br><b>\$</b>       |  |
|                         | Hanging baskets            | 6075                           | 6076<br>\$        | 6077                    | 6078<br>\$              |  |

# SECTION 4 - ANNUAL BEDDING/GARDEN PLANTS (continued)

| Vegetable Type<br>Bedding Plants for           | Type of           | Retail Sales in 2022 |             | Wholesale Sales in 2022 |                   |
|------------------------------------------------|-------------------|----------------------|-------------|-------------------------|-------------------|
| Home Use                                       | Container         | Number Sold          | Total Value | Number Sold             | Total Value       |
| Other Vegetable Type<br>Bedding Plants for     | Flats             | 6080                 | 6081<br>\$  | 6082                    | 6083<br><b>\$</b> |
| Home Use 2/                                    | Pots less than 5" | 6085                 | 6086<br>\$  | 6087                    | 6088<br><b>\$</b> |
| EXCLUDE transplants for commercial production. | Pots 5" or more   | 6090                 | 6091<br>\$  | 6092                    | 6093<br>\$        |
|                                                | Hanging baskets   | 6095                 | 6096<br>\$  | 6097                    | 6098<br>\$        |

<sup>&</sup>lt;sup>2/</sup> Vegetable Type Bedding Plants include: Broccoli, Cabbage, Cauliflower, Other Crucifers and others.

# SECTION 5 - FOLIAGE PLANTS FOR INDOOR OR PATIO USE (Pots and Baskets)

1. Did this operation finish and sell any potted foliage plants or foliage hanging baskets for indoor or patio use during 2022?

| 0405 | 1 <b>Yes</b> - Continue | 3 💢 <b>No</b> - Go to Section 6 |
|------|-------------------------|---------------------------------|
|------|-------------------------|---------------------------------|

#### **INCLUDE**

- only those plants FINISHED for indoor or patio use and not intended for landscape use
- plants that have flowers which are secondary compared with foliage features
- Ivy, cacti, ferns, palms, and succulents, etc., as well as indoor/patio shrubs, trees and vines FINISHED by you

- foliage plants purchased from others, but grown by you for less than 4 weeks before resale
- foliage plants, including palms that are grown for outdoor landscaping
- UNFINISHED plants sold to others for further "growing on" to be reported in Section 7

|                      |                      | Retail Sa                   | les in 2022 Wholesale Sales in 2022 |                             |                   |  |
|----------------------|----------------------|-----------------------------|-------------------------------------|-----------------------------|-------------------|--|
| Potted Foliage       | Type of<br>Container | Number<br>Grown and<br>Sold | Total Value                         | Number<br>Grown and<br>Sold | Total Value       |  |
|                      | Pots less than 6"    | 7000                        | 7001<br>\$                          | 7002                        | 7003<br><b>\$</b> |  |
| Aulaanama            | Pots 6" to 13"       | 7005                        | 7006<br>\$                          | 7007                        | 7008<br>\$        |  |
| Aglaonema            | Pots 14" or more     | 7010                        | 7011<br>\$                          | 7012                        | 7013<br>\$        |  |
|                      | Hanging baskets      | 7015                        | 7016<br>\$                          | 7017                        | 7018<br>\$        |  |
|                      | Pots less than 6"    | 7040                        | 7041<br>\$                          | 7042                        | 7043<br>\$        |  |
|                      | Pots 6" to 13"       | 7045                        | 7046<br>\$                          | 7047                        | 7048<br>\$        |  |
| Bromeliad            | Pots 14" or more     | 7050                        | 7051<br><b>\$</b>                   | 7052                        | 7053<br>\$        |  |
|                      | Hanging baskets      | 7055                        | 7056<br>\$                          | 7057                        | 7058<br>\$        |  |
|                      | Pots less than 6"    | 7060                        | 7061<br>\$                          | 7062                        | 7063<br>\$        |  |
|                      | Pots 6" to 13"       | 7065                        | 7066<br>\$                          | 7067                        | 7068<br>\$        |  |
| Cacti and succulents | Pots 14" or more     | 7070                        | 7071<br>\$                          | 7072                        | 7073<br>\$        |  |
|                      | Hanging baskets      | 7075                        | 7076<br>\$                          | 7077                        | 7078<br>\$        |  |
|                      | Pots less than 6"    | 7120                        | 7121<br>\$                          | 7122                        | 7123<br>\$        |  |
| Bussess              | Pots 6" to 13"       | 7125                        | 7126<br>\$                          | 7127                        | 7128<br>\$        |  |
| Dracaena             | Pots 14" or more     | 7130                        | 7131<br>\$                          | 7132                        | 7133<br>\$        |  |
|                      | Hanging baskets      | 7135                        | 7136<br>\$                          | 7137                        | 7138<br>\$        |  |

# SECTION 5 - FOLIAGE PLANTS FOR INDOOR OR PATIO USE (Pots and Baskets) (continued)

|                       |                      | Retail Sa                               | les in 2022       | Wholesale Sales in 2022     |             |  |
|-----------------------|----------------------|-----------------------------------------|-------------------|-----------------------------|-------------|--|
| Potted Foliage        | Type of<br>Container | Number<br>Grown and<br>Sold Total Value |                   | Number<br>Grown and<br>Sold | Total Value |  |
|                       | Pots less than 6"    | 7140                                    | 7141<br>\$        | 7142                        | 7143<br>\$  |  |
| Enings was (Dath as)  | Pots 6" to 13"       | 7145                                    | 7146<br>\$        | 7147                        | 7148<br>\$  |  |
| Epipremnum (Pothos)   | Pots 14" or more     | 7150                                    | 7151<br>\$        | 7152                        | 7153<br>\$  |  |
|                       | Hanging baskets      | 7155                                    | 7156<br>\$        | 7157                        | 7158<br>\$  |  |
|                       | Pots less than 6"    | 7160                                    | 7161<br>\$        | 7162                        | 7163<br>\$  |  |
| Ferns (tropical ferns | Pots 6" to 13"       | 7165                                    | 7166<br>\$        | 7167                        | 7168<br>\$  |  |
| potted)               | Pots 14" or more     | 7170                                    | 7171<br>\$        | 7172                        | 7173<br>\$  |  |
|                       | Hanging baskets      | 7175                                    | 7176<br>\$        | 7177                        | 7178<br>\$  |  |
|                       | Pots less than 6"    | 7240                                    | 7241<br>\$        | 7242                        | 7243<br>\$  |  |
|                       | Pots 6" to 13"       | 7245                                    | 7246<br><b>\$</b> | 7247                        | 7248<br>\$  |  |
| Palms                 | Pots 14" or more     | 7250                                    | 7251<br><b>\$</b> | 7252                        | 7253<br>\$  |  |
|                       | Hanging baskets      | 7255                                    | 7256<br><b>\$</b> | 7257                        | 7258<br>\$  |  |
|                       | Pots less than 6"    | 7300                                    | 7301<br><b>\$</b> | 7302                        | 7303<br>\$  |  |
|                       | Pots 6" to 13"       | 7305                                    | 7306<br>\$        | 7307                        | 7308<br>\$  |  |
| Spathiphyllum         | Pots 14" or more     | 7310                                    | 7311<br><b>\$</b> | 7312                        | 7313<br>\$  |  |
|                       | Hanging baskets      | 7315                                    | 7316<br><b>\$</b> | 7317                        | 7318<br>\$  |  |
|                       | Pots less than 6"    | 7700                                    | 7701<br>\$        | 7702                        | 7703<br>\$  |  |
| All Other Foliage     | Pots 6" to 13"       | 7705                                    | 7706<br>\$        | 7707                        | 7708<br>\$  |  |
| Plants *              | Pots 14" or more     | 7710                                    | 7711<br>\$        | 7712                        | 7713<br>\$  |  |
|                       | Hanging baskets      | 7715                                    | 7716<br>\$        | 7717                        | 7718<br>\$  |  |

<sup>\*</sup>A partial list of Other Foliage Plants includes: Aloe Vera, Dieffenbachia, Ficus, Hedera (Ivy), Philodendron, Schefflera (Brassaia), and Syngonium (Nephthytis).

# **SECTION 6 - CUT CULTIVATED GREENS**

# 1. Did this operation produce and sell any cut cultivated greens during 2022?

 $^{0406}$   $_{1}$  **Yes** - Continue  $_{3}$   $\square$  **No** - Go to Section 7

### **INCLUDE**

- those grown and sold for export
- Christmas tree operations that grow and sell cut cultivated florist greens to other people who make wreaths, bouquets, etc.

- Greens harvested from the wild.
- Christmas tree operations that assemble wreaths, bouquets, etc. together and sell them.

| Cut                      | Retail Sal               | es in 2022  | Wholesale Sales in 2022  |             |
|--------------------------|--------------------------|-------------|--------------------------|-------------|
| Cut<br>Cultivated Greens | Number<br>Grown and Sold | Total Value | Number<br>Grown and Sold | Total Value |
|                          | 2605                     | 2606        | 2607                     | 2608        |
| Asparagus, tree fern     | Bunches                  | \$          | 15400 Bunches            | \$ 18000    |
|                          | 2680                     | 2681        | 2682                     | 2683        |
| Aspidistra               | Bunches                  | \$          | Bunches                  | \$          |
|                          | 2630                     | 2631        | 2632                     | 2633        |
| Eucalyptus               | Bunches                  | \$          | Bunches                  | \$          |
|                          | 0175                     | 0781        | 0176                     | 0177        |
| Leatherleaf Ferns        | Bunches                  | \$          | 21200 Bunches            | \$ 36390    |
|                          | 2660                     | 2661        | 2662                     | 2663        |
| Pittosporum              | Bunches                  | \$          | Bunches                  | \$          |

| All Other Cut      | S      | Quantity Grown and old<br>- 0924 = 100%) | Sales in                       | n 2022                         |
|--------------------|--------|------------------------------------------|--------------------------------|--------------------------------|
| Cultivated Greens* | Retail | Wholesale                                | Total Value of<br>Retail Sales | Total Value of Wholesale Sales |
|                    | 0923   | 0924                                     | 0907                           | 0182                           |
|                    | 9,     | %                                        | \$                             | \$                             |

<sup>\*</sup>A partial list of All Other Cultivated Greens includes: Coniferous evergreens, Cordyline, Hedera/Ivy, Holly, Huckleberry/Salal, Myrtle, Oregon/Sword Ferns and Podocarpus.

# SECTION 7 - PROPAGATIVE FLORICULTURE MATERIAL, BAREROOT AND UNFINISHED PLANTS

| 1. [ | id this operation produce a | and sell any propagative | floriculture material c | or unfinished plants during 2 | 2022? |
|------|-----------------------------|--------------------------|-------------------------|-------------------------------|-------|
|------|-----------------------------|--------------------------|-------------------------|-------------------------------|-------|

 $^{0417}$   $_{1}$  **Yes** - Continue  $_{3}$   $\square$  **No** - Go to Section 8

#### **INCLUDE**

- bareroot perennials, cuttings, liners, plug seedlings, prefinished plants, or tissue cultured plantlets
- plants sold to other growers for FURTHER GROWING-ON

#### **EXCLUDE**

- FINISHED plants sold to others to be reported in Sections 1, 2, 3, 4, 5, and 6
- seeds, bulbs, tubers, rhizomes, or corms

### 2. What were the total values of sales of propagative (unfinished) materials by category in 2022?

|                                 | 0901 |                          | 0904           |
|---------------------------------|------|--------------------------|----------------|
| a. Cut flowers                  | \$   | d. Herbaceous perennials | <b>\$</b> 7700 |
|                                 | 0902 |                          | 0905           |
| b. Potted flowering plants      | \$   | e. Foliage               | \$             |
|                                 | 0903 |                          | 0906           |
| c. Annual bedding/garden plants | \$   | f. Cut cultivated greens | \$             |

#### **SECTION 8 - AREA USED FOR PRODUCTION**

**INSTRUCTIONS:** Report greenhouse, other covered space, and outdoor land area used for the production of floriculture crops grown by this operation in 2022.

[This is your operation area without counting crop turns.]

#### **INCLUDE**

- area for production of cut flowers, flowering and foliage plants, annual bedding/garden plants, herbaceous perennials, cultivated florist greens, and propagative floriculture material
- aisles, walkways and other production areas

#### **EXCLUDE**

- non-floricultural production areas, such as fruit, vegetable, sod farms and tree and/or shrub nurseries
- non-agricultural production areas, such as roads and parking areas
- production areas used exclusively to produce commercial vegetables or strawberries

**NOTE**: The roof covering (glazing) determines the greenhouse classification. For example, a greenhouse with a glass roof having film polyethylene insulation and fiberglass sides would be considered a glass greenhouse.

### 1. Of the total area used for floriculture production in 2022, how much was in:

|    |                                                          |                            |      | Square           | Feet        |
|----|----------------------------------------------------------|----------------------------|------|------------------|-------------|
|    |                                                          |                            |      | 0247             |             |
| a. | Glass greenhouses?                                       |                            |      |                  |             |
|    | -                                                        |                            |      | 0184             |             |
| b. | Rigid plastic greenhouses (acrylic polycarbonate fibergl | ass and other rigid plasti | cs)? | 180              | 000         |
|    |                                                          |                            | ,    | 0185             |             |
| c. | Film plastic greenhouses (single or multi-layer poly)?   |                            |      | 500              | 00          |
|    |                                                          |                            |      | 0186             |             |
| d. | Shade houses (slat, saran, and other covers)?            |                            |      |                  |             |
|    |                                                          | Square Feet                |      | Acre<br>(Nearest |             |
|    |                                                          | 0882                       |      | 0187             |             |
| e. | Open Ground (including natural shade)?                   |                            | OR   |                  | 1. <u>2</u> |

# SECTION 9 - GROSS VALUE OF SALES AND NUMBER OF HIRED WORKERS

| 1. | What was the total gross value of sales for the reported floriculture crops in 2022? |                                           |                   |
|----|--------------------------------------------------------------------------------------|-------------------------------------------|-------------------|
|    |                                                                                      | (Check sales group.)                      |                   |
|    | 0 to 999 dollars                                                                     |                                           |                   |
|    | 1,000 to 9,999 dollars 1                                                             |                                           |                   |
|    | 10,000 to 19,999 dollars 2                                                           |                                           |                   |
|    | 20,000 to 24,999 dollars 3                                                           |                                           |                   |
|    | 25,000 to 39,999 dollars 4                                                           |                                           | OFFICE USE        |
|    | 40,000 to 49,999 dollars 5                                                           |                                           | 0899              |
|    | 50,000 to 99,999 dollars 6                                                           |                                           |                   |
|    | 100,000 to 249,999 dollars 7                                                         |                                           |                   |
|    | 250,000 to 499,999 dollars 8                                                         | ×                                         |                   |
|    | 500,000 to 999,999 dollars 9                                                         |                                           |                   |
|    | 1,000,000 dollars or more 10                                                         |                                           |                   |
| 2. | What was the largest number of workers on the                                        | ne payroll on any one day in 2022?        |                   |
|    | INCLUDE full-time and part-time workers, hire                                        | ed managers, and PAID family members. Non | e Workers         |
|    | EXCLUDE workers employed only for the reta and non-paid family members               |                                           | 0898<br><b>19</b> |
|    |                                                                                      |                                           |                   |

Skip to next page

OR

**Space for Notes and Comments** 

# SECTION 10 - CHANGE IN OPERATOR

Complete this section only if this operation did NOT produce any commercial floriculture products in 2022 (Item 1 on the front page is checked "None").

| 1. | Has this operation been sold, rented, or turned over to someone else?  Og50 1 Yes - Continue 3 No - Go to Item 1a | 1a.  | Will this operation produce any cut flowers, potted flowering plants, potted foliage plants, flowering or foliage hanging baskets, bedding plants (annual and perennial), cut cultivated florist greens, propagative material, or unfinished plants during 2023? |
|----|-------------------------------------------------------------------------------------------------------------------|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2. | Please provide the following information for the operation that has taken over, then go to SECTION 11, ITEM 3.    | 0953 | 1 Yes 2 Don't Know 3 No                                                                                                                                                                                                                                          |
|    | What is the name and address of the new operation?  Operation Name:                                               |      | [Regardless of the answer above, write a note to explain the situation, then go to <b>SECTION 11, ITEM 3</b> .]                                                                                                                                                  |
|    | Address:                                                                                                          |      |                                                                                                                                                                                                                                                                  |
|    | Operator Name:                                                                                                    |      |                                                                                                                                                                                                                                                                  |
|    | , tadi 000.                                                                                                       |      |                                                                                                                                                                                                                                                                  |
|    |                                                                                                                   |      |                                                                                                                                                                                                                                                                  |

| SECTION 11 - CONCLUSION                                                                                                    |                                                                                                   |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
|----------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|------------|-------------------------------------|------|---------------------------------------------------|----------|----------|-------------------|----------|-------------------------------|-----------------------|---------|---------------------|--|
| Are you involved in any additional floriculture operations in this State?                                                  |                                                                                                   |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
|                                                                                                                            | 0951 ₁ ☐ Yes - please list name and address of operation(s) in this State:                        |            |                                     |      |                                                   |          |          |                   |          |                               | 3 💢 No - Go to Item 2 |         |                     |  |
|                                                                                                                            |                                                                                                   |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
| <ul> <li>a. Did you include the production from the additional operation(s) in this report?</li> <li>1 Yes 3 No</li> </ul> |                                                                                                   |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
|                                                                                                                            |                                                                                                   |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
| 2. Does this operation operate any floriculture farms or greenhouses in any other State(s)?                                |                                                                                                   |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
|                                                                                                                            | 0952 ₁ ☐ Yes - please list name and address of operation(s) in other State(s): 3 ☒ No - Go to Ite |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         | tem 3               |  |
|                                                                                                                            |                                                                                                   |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
|                                                                                                                            | a. Did yo                                                                                         |            | -                                   |      | rom the addition                                  | nal ope  | ration(s | s) in this        | report?  |                               |                       |         |                     |  |
| 0                                                                                                                          |                                                                                                   |            | •                                   | ☐ No |                                                   |          |          |                   |          |                               |                       |         |                     |  |
| 3.                                                                                                                         |                                                                                                   |            |                                     |      | on you reported                                   |          |          |                   |          |                               |                       |         |                     |  |
| Has been very difficult to find enough employees since Covid began.                                                        |                                                                                                   |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
| 4. To receive the complete results of this survey on the release date, go to <u>nass.usda.gov/results</u>                  |                                                                                                   |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
| To have a brief summary emailed to you, please enter your email address:                                                   |                                                                                                   |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
| 109                                                                                                                        | 5                                                                                                 |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
| Con                                                                                                                        | tact Inform                                                                                       | nation     |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
| Opei<br>9937                                                                                                               |                                                                                                   | : (if diff | erent from ab                       | ove) |                                                   |          | i        | Operation<br>9936 | Phone:   |                               |                       |         |                     |  |
|                                                                                                                            |                                                                                                   |            |                                     |      |                                                   |          |          | (                 | ) -      |                               |                       |         | check if cell phone |  |
| Respondent Name: Respondent Phone: (if different from above)                                                               |                                                                                                   |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
| 9912                                                                                                                       | 2                                                                                                 |            |                                     |      | 9911                                              |          |          |                   | che      | ck if<br>ell 9910<br>one Date | MM<br>e:              | DD      | YYYY                |  |
|                                                                                                                            |                                                                                                   |            |                                     | This | completes the su                                  | rvey. Ti | hank yo  | u for your        | response | ᆜ <u> </u><br>∋.              |                       |         |                     |  |
| OFFICE USE ONLY                                                                                                            |                                                                                                   |            |                                     |      |                                                   |          |          |                   |          |                               |                       |         |                     |  |
|                                                                                                                            | Response                                                                                          |            | Respondent                          |      | Mode                                              | Enum.    |          | Eval. Change      |          |                               | Office Use for POID   |         |                     |  |
| 2-R<br>3-In                                                                                                                | iac                                                                                               | 9901       | 1-Op/Mgr<br>2-Spouse<br>3-Acct/Bkpr | 9902 | 1-PASI (Mail)<br>2-PATI (Tel)<br>3-PAPI (Face-to- | 9903     | 9998     | 9900              | 9985     | 9989 —                        |                       |         |                     |  |
| 5-R                                                                                                                        | ffice Hold<br>– Est                                                                               |            | 4-Partner<br>9-Other                |      | Face)<br>6-Email<br>7-Fax                         |          |          | R. Unit           | -        |                               | Ontion                | nal Use |                     |  |
|                                                                                                                            | ac – Est<br>ff Hold – Est                                                                         |            |                                     |      | 19-Other                                          |          |          | 9921              | -        | 9907                          | 9908                  | 9906    | 9916                |  |

S/E Name