

Sections 27-31 Landlord's Share Marketing Practices Other Farm Income Activity on Indian Reservations



United States Department of Agriculture
National Agricultural Statistics Service



Section 27. Landlord's Share of Crops & Livestock (ARMS Only)

The purpose of this section is to identify the market value of any crops or livestock given to the landlord in exchange for the use of the land.



Section 27. Landlord's Share

- Market value of the share is defined as the value at the time the landlord takes possession of the commodity
- Probe to make sure values reported in this section are not reported elsewhere in the questionnaire
- Exclude livestock production not associated with the rent of the land, such as cattle on shares



Section 28. Marketing Practices (Section 27 Census)

The purpose of this section is to identify value-added and food products produced and sold by the operation.



Section 28. Value-Added

- Value-added products are produced from commodities originating from the operation and include activities that increases the economic value of the agricultural commodity.
- Activities include processing, bottling, packaging in consumer size containers, etc.
- Examples of value-added products include jam, wine, cheese, meat, floral arrangements, etc.



Section 28. Food Products

- Operation sold directly to:
 - Consumers (farmers markets, farm stores, CSAs)
 - Retail Markets (food co-ops, grocery stores, restaurants)
 - Institutions (K-12 schools, universities, hospitals)
 - Intermediate Markets (distributors, food hubs, food processors)
- Include edible products
- Exclude nonfood items (craft items, hay, cut flowers, etc.)



Section 29. Government Payments & Other Farm Related Income (Sections 6, 34 on Census)

The purpose is to collect all other farm-related income sources that contribute to the farm operation's gross income.



Section 29. CCC Loans

- 1099-G tax form
- CCC Loans
 - Provide interim financing at harvest
 - Farmers use crop as collateral
 - Option to pay back the loan or deliver the crop



Section 29. Conservation

- **Conservation Reserve Program (CRP)**
 - 10-15 year program to mitigate erosion, improve water quality, and wildlife habitat.
- **Environmental Quality Incentives Program (EQIP)**
 - Provides assistance to plan/implement conservation practice to improve soil, water, plant, animal, air, and other natural resources.
- **Conservation Stewardship Program (CSP)**
 - Promotes sustainable production on working lands



Section 29. Govt. Payments & Disaster Relief

- **Price Loss Coverage (PLC)**
 - Program payments issued when effective crop price is less than the program reference price.
- **Agricultural Risk Coverage (ARC)**
 - Income support program tied to the historical base acres, not current production of that crop.
- **Dairy Margin Coverage (DMC)**
 - Risk management program for dairy producers.
- **Disaster Payments**
 - Emergency funding made available after severe weather events, drought or fire.



Section 29. Other Programs

- **COVID-19 Program Payments**
- **All Other Federal, State, or Local Program Payments**
 - Income support program tied to the historical base acres, not current production of that crop.



Section 29. Other Farm Income

- Do NOT include income previously reported
- All income reported must be part of this operation

- **Custom Work**
- **Grazing of Livestock**
- **Insurance Indemnity Payments**
- **All Other Farm Income**



Census: Sections 6,34

- Section 6 asks questions about government payments
- Much less detailed than ARMS , asks about fewer programs



Census: Section 34

- Section 34 mirrors Question 5 of ARMS Section 29



Section 30. Renewable Energy (Section 29 Census)

The purpose of this section is to check renewable energy producing systems that were on the operation during 2022, regardless of ownership.



Section 30. Renewable Energy (Section 29 Census)

- Include all systems that generate energy including heat.
- Report the value of energy sold by the operation in Section 29.
- Multiple energy systems can be reported.



Section 31. Ag. Activity on Reservations, Pueblos, & Service Areas (Section 35 Census)

The purpose of this section is to identify
agricultural activity on reservations.



Section 31.

- Acres in Section 31 should be less than or equal to totals reported in Sections 1 and 2
- Report total acres used for crop and livestock production in Item 3
- Include AUM in Item 4.



Thank You!



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