2024 June Area Survey Presentations

First 12 topics:

1. Introduction – 2
2. June Area Purpose – 9
3. Maps and Photos – 33
4. Screening Form – 46
5. Facepage, Sec. A, C – 76
6. Section D – 92
7. Sec. E-F – 113
8. Sec G (Hogs) – 133
9. Sec H (Cattle) – 151
10. Sec I-K – 160
11. Sec L-N – 167
13. Sec P, Conclusion – 183

The topics, CAPI-related & Enumerator Testimonials, do not have accompanying slides.
Introduction to June Area

STEPPHEN HABETS
HEARTLAND FIELD OFFICE
• Introduction (this one)
• Purpose of June Area
• Maps and Photos
• Screening Form
• Facepage, Sec. A and C: Operation Description, Sections to be Completed
• Sec. D: Crops and Land Use on Tract

• Sec. E-F: Total Acres Operated and Land Use, Storage
• Sec. G: Hogs
• Sec. H: Cattle
• Sec. I-K: Sheep, Goats, Equine
• Sec. L-N: Labor, Land Values, Economic Data
• Sec. P, Conclusion: Personal Characteristics
• CAPI Video
Impact of Area

• Follow on surveys
  • Objective yield
  • Quarterly Agricultural
  • ARMS surveys

• Statistical Coverage and Evaluation of List Completeness
  • Ensuring geographical coverage of commodities
  • Percent of operations on list
Changes from Last Year

• Sample changes:
  • The 2024 June Area Survey (JAS) sample sizes were unchanged for most states
  • Missouri and Ohio both received the remaining 40% of their segments in 2024
  • Louisiana and Tennessee both received 100% new segments in 2024
Changes from Last Year

• **Section D: (Listed Crops added)**
  - State specific changes in Colorado, Indiana, Washington, Missouri, Oregon, and Idaho

• **Section D: (Listed Crops dropped)**
  - State specific changes in Colorado, Washington, Missouri, Oregon, California, Pennsylvania, Virginia, Delaware, South Carolina, North Carolina, Arkansas, New Jersey, New Mexico, Louisiana, Georgia and Idaho

• **Section O: Technology Use**
  - Removed
Changes from Last Year continued

• Section R (Conclusion)
  • Dropped item code
    • 1095 (To have a brief summary emailed to you, please enter your email address)
  • Added the following:
    • Item code 9929 (Operator Email)
    • Item code 9918 (Operator Phone)
    • Item codes 9917 and 9920 (Check to receive the results by email)
Thank you!
June Area Training
(Project Code 124)

Cody Brokmeyer
Deputy Director, Southern Plains Region
June Area Training
(Project Code 124)

Why is NASS Data Important?

Why Should Operators Respond?

How Does June Area Fit In?
NASS Mission Statement

“To Provide timely, accurate, and useful statistics in service of US Agriculture.”

• Timely:
  • Provide objective and unbiased statistics on a preannounced schedule that is fair and impartial to all market participants.
  • Surveys revolve around a reference date with data collection times dictated by specific due dates.
    • Example: Yield reports have a congressional mandate - data has to be published around the 12th of the month, and still reference the 1st of the month.
NASS Mission Statement

“To Provide timely, accurate, and useful statistics in service of US Agriculture.”

• Accurate:
  • Gather data in a confidential, systematic, unbiased way.

• Useful:
  • Provide publicly available results benefiting the entire industry.
    • Helps create a stable economic atmosphere and reduced production risk
About NASS

*National Agricultural Statistics Service*

**The Fact Finders for American Agriculture**

- One of 17 agencies within the USDA
- Washington DC headquarters unit
- 12 Regional Field Offices
- St. Louis National Operations Division
- 4 Data Collection Centers (DCCs)
  - St. Louis, Arkansas, Oklahoma, Montana/Wyoming
About NASS (continued)

• Surveys farmers & ranchers each year:
  • Mail, Internet, Telephone, Personal Interviews
  • Data is free and publicly available
  • Hundreds of statistical reports published annually

• Every 5 years – complete Census of every

*U.S. agricultural operation*
About NASS (continued)

What We Are **NOT**

- We are **NOT** political appointees
- We are **NOT** a regulatory body
- We are **NOT** policymakers
- We are **NOT** market commentators
  - NASS provides data and users interpret how it applies to their situation
Confidentiality

• Information we gather is personal and sensitive.
• Laws and regulations governing NASS guarantee respondents that information given will be kept strictly confidential and used for statistical purposes only.
Confidentiality (continued)

• Data must never be shared or discussed with anyone who is not a NASS employee.
  • Enumerators must not discuss data with family, friends, or colleagues.

• To protect the public trust - No breach of confidentiality will be tolerated.
  • Signed Confidentiality Certificate
  • A breach of confidentiality is grounds for immediate dismissal.
  • Violators may also face a fine of $250,000 and a sentence of up to five years imprisonment.
Confidentiality - PII

• Personally Identifiable Information (PII)
  • Names
  • Addresses
  • Phone Numbers
  • Data

• Must be protected at all times, not just when mailing!
  Please keep confidential and secure at all times.
Our Job:
Trust and Respect

• We are honest and impartial in the performance of our duty, and trustworthy in our interactions with others.

• Why is this important?
  • Most surveys are voluntary.
  • Key to operator participation - Won’t share information if trust and respect are missing.
  • Affects our credibility.
  • People’s livelihoods depend on our data.
  • As a government agency, this is our mandate.
Your Role - NASDA

National Association of State Departments of Agriculture

- A nonpartisan, nonprofit association representing the elected and appointed commissioners, secretaries, and directors of the departments of agriculture in all fifty states and four U.S. territories.
- NASDA enhances agriculture by:
  - Forging partnerships
  - Creating consensus for sound policy outcomes between state departments of agriculture, the federal government, and stakeholders.
Your Role (continued)

Partnerships

• **Measuring Agriculture’s Success**
  • Employs over 3,000 enumerators to collect agricultural data for the National Agricultural Statistics Service (NASS). *This partnership began in 1972.*

• **Promoting Agriculture**
  • Instrumental in Farm Bill policy
  • Conducts two trade shows through USDA’s Foreign Agricultural Service (FAS) Market Access Program (MAP). These shows are held annually in Chicago and Miami and attract buyers from around the world seeking American agricultural products.

• **Food Safety**
  • The data collected provides critical information to help plan and carry out implementation of a national produce safety rule and the preventive controls for animal food rule.(Partnership with FDA)
A cooperative partnership. NASS determines what services are needed, how & when they are delivered, and whether or not the service is acceptable.

NASS, in turn, provides those services.

**NASS Responsibilities**
- Defines surveys
- Methodology and Criteria
- Provides training
- Furnishes assignments, forms, supplies, specialized equipment, etc.
- Monitors job performance
- Provides feedback

**NASDA Responsibilities**
- Employs & manages enumerators
- Hires, promotes & dismisses enumerators
- Enumerators conduct most of the interviews
Why YOU Are Important

• You *(the enumerator)* are Vital to the success of NASS:
  • You are *the* data collectors.
  • You are the public “voice” of NASS.
  • You are the key to quality information.
Teamwork

On Time: We meet published due dates and deliver high quality service to customers.

Error-Free: We strive to release official estimates without error, removing the need to issue errata.

Accurate: We strive to provide the best official estimates the first time, minimizing the need for revisions.

• Work together to ensure timeliness, accuracy, and usefulness.
• Support team & NASS values
Purpose of Surveys

• Why have Agricultural Surveys in General?
  • NASS is responsible for preparing County, State and National crop and livestock estimates for the USDA.
  • Agricultural Surveys obtain data from farmers and ranchers all over the Nation.
  • These surveys provide the basis for estimates of this season's crop production and supplies of grain in storage.
  • Survey results also provide the foundation for setting livestock and poultry inventory numbers.
• Why have Agricultural Surveys in General?
  • Estimates derived from these surveys supply basic information needed by farmers to make decisions for both short-term and long-range planning. These estimates might influence a farmer to:
    • Increase or reduce production.
    • Place more or fewer cattle on feed.
    • Expand or build a new facility or acquire more land.
    • Plant or harvest a particular crop.
    • Hold or sell crops now in storage, etc.
Who Uses This Data?

• Farmers and ranchers:
  – Make decisions about what and how much to grow or raise.
  – Develop marketing plans and determine best time to sell stored crops.

• Agribusinesses/Processors:
  – Help food processing plants, farm input companies, and other businesses decide where to locate their operations so they're close to areas of heavy production.
  – Serve producers more cost-effectively.
Who Uses This Data? (continued)

- Government agencies:
  - Determine key legislative decisions for the industry.
  - Plan and administer Federal and State programs in areas such as consumer protection, conservation, foreign trade, education, and recreation.

- Media:
  - Create context for news stories.
  - Inform readers and promote industry issues.
Where are the Data?

NASS publishes nearly 500 agriculture statistical reports each year. PLUS many other publications at the individual state level.

Go to [www.nass.usda.gov/](http://www.nass.usda.gov/)
Click on the tab “Publications”
From here, you can find:
• The most requested reports
  OR
• a specific report by month or topic
The 3 Types of NASS Surveys

- **Census**
  - Everyone (*we know of*)
  - Every 5 years

- **List**
  - Directory
  - Incomplete

- **Area**
  - Complete
June Area: Big Picture Objective

• Find the segment
• Find all operators in the segment (not necessarily land owners)
• Assign each operator a tract letter
• Account for all operators in the screener
• Screen for Agriculture
  • Crops, livestock, grain storage
• Account for all agriculture in an Ag Tract Questionnaire
• Account for all land in the segment
THANK YOU FOR WATCHING.
Maps and Photos

Justin Cech
Northern Plains Region
Key Terms

- **Segment**: sampled land area with identifiable boundaries
Key Terms

- Segment: sampled land area with identifiable boundaries
- Tract: land inside segment under one operating arrangement
Key Terms

• Segment: sampled land area with identifiable boundaries

• Tract: land inside segment under one operating arrangement

• Field: continuous area of land devoted to one crop or land use
Parcel/County Maps

- Familiarize yourself with the Segment location on the parcel/county maps
- Utilize the alpha-numeric grid system on the Parcel/FSA map
- The Township, Range & Section numbers are printed on the top right
- The Survey Code for agcounts.usda.gov is printed on the screening jacket
Aerial Photos

- Determine Segment and Tract boundaries
- Estimate acreages
- Photos are used for 5-7 years
- Drawing Lines
  - Use a straight-edge whenever possible
- Care
  - Store in box provided
  - Protect from dirt and weather
  - Use photo pens provided
Assigning Tract Letters

• **Blue** lines and CAPITAL letters
  • Underline tract letters (AT LEAST N, Z, M, W, I, and H)

• Assign a separate tract letter for each operator.
  • If operation has two or more separate parcels in a segment, draw off each parcel separately, but assign the same tract letter.
Assigning Tract Letters

- A separate line and tract letter must be used for each land arrangement (individual, partnership, or managed), even if the same person is the operator.
Assigning Tract Letters

Returning Segments

• If there is a new Tract operator, assign them the next unused letter
Assigning Tract Letters

• Continuous non-ag tracts can be grouped together, drawn off and assigned one tract letter (NO AG POTENTIAL)

• Parcels of woods and idle open land should not automatically be considered non-agricultural
Example

Last Year

Homer Simpson

A

B
Ned Flanders

C
Barney Gumbal

This Year

Darth Vadar

D

Han Solo

E

Sky-Solo LLP.

Luke Skywalker

F

Princess Leah

Han Solo Mgr.

G

H

B
Ned Flanders

C
Barney Gumbal

United States Department of Agriculture
National Agricultural Statistics Service
And Remember

• Do not write names, addresses, crops, etc. onto aerial photo

• **Blue** = **Tract** Lines and Letters

• **Red** = **Field** Lines and Numbers (NO LONGER NECESSARY)

• Review
  • Segment Numbers
  • Tract Letters

• Check your work
  • Complete summary on back of screening form
Thank you for your hard work!
Screening Form

Amber Elliott
Eastern Mountain Region
The Area Screening form is used to:

• Record the names and addresses of all tract operators

• Verify presence of ag activity or potential

• Enter the information into the June Area CAPI Instrument
# What is the ½ Acre Rule

<table>
<thead>
<tr>
<th>Under ½ Acre</th>
<th>Visible Ag Activity</th>
<th>No Visible Ag Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>• Assign tract letter</td>
<td>• Assume non-ag tract</td>
</tr>
<tr>
<td></td>
<td>• Complete tract questionnaire</td>
<td></td>
</tr>
<tr>
<td>Over ½ Acre</td>
<td>• Assign tract letter</td>
<td>• Interview operator to determine if they operate a farm</td>
</tr>
<tr>
<td></td>
<td>• Complete tract questionnaire</td>
<td></td>
</tr>
</tbody>
</table>
Non-Ag Tracts with ½ acre or less can be combined into letter B = .9 Acres

2 more Non-Ag Tracts combined with letter B = 1.9 Acres

Anything greater than ½ an acre is a separate letter for Ag or Non Ag.
Screening Form

[YEAR] JUNE AREA SURVEY SCREENING FORM - VERSION C

State: 99 1855 000103095
Stratum: 000103095
Segment: 000103095

INTRODUCTION

SURVEY CODE: 4800-12AB-CDEF
Online Parcel Map Instructions

If a respondent no longer has a copy of the map sent in the mail or if you are calling a respondent that was not mailed a packet, a copy of the map can be accessed on the web.

Survey Code is located on the front page of the screening form, underneath County Name.
Online Parcel Map Instructions

To access the web map:

GO TO  www.agcounts.usda.gov

ENTER the Segment SURVEY CODE and click CONTINUE

Provide respondent with:
- Website
- Survey Code

Click on “Submit”
To go directly to the Segment Parcel Map, click on the Open Area Map icon.

<table>
<thead>
<tr>
<th>Survey Name</th>
<th>Due Date</th>
<th>Status</th>
<th>Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>JUNE AREA SURVEY SCREENING FORM - 20XX-06-01-3838-592347</td>
<td>Submit By: 06/11/20XX</td>
<td>Available</td>
<td>Open Area Map</td>
</tr>
</tbody>
</table>
Online Parcel Map Instructions

When the respondent has completed his/her review of the map, instruct them to close it.
INTRODUCTION

[Introduce yourself and ask for the operator. Rephrase in your own words.]

I am working on the June Agricultural Survey. This is a national survey where agricultural producers are asked to provide information on crops and livestock.

The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection and Statistical Efficiency Act of 2018, Title III of Pub. L. No. 115-435, codified in 44 U.S.C. Ch. 35 and other applicable Federal laws. For more information on how we protect your information please visit: https://www.nass.usda.gov/confidentiality. Response is voluntary.

The area of land shown on this photo (map) has been selected for this survey.

[Refer respondent photo or map. Provide segment boundaries, houses and other identifying landmarks to help the respondent become familiar with the segment.]
Screening Form

1. On June 1, did you operate land inside these red lines?
   ☐ Yes - [Continue with item 2.]
   ☐ No - [Determine who the tract operators are inside the segment. Thank respondent and conclude interview.]

2. What were the boundaries of land operated inside these red lines?
   [Verify or draw tract boundaries in blue, then continue with item 3.]

3. Was any land inside these red lines administered or controlled by a public agency, industrial corporation, or grazing association for use on a fee per head or animal unit month (AUM) basis?
   ☐ Yes - [Correct boundaries and assign a separate tract code to the PIGA land, then go to page 2.]
   ☐ No - [Go to page 2.]
Screening Form
In Column 5, be sure that the letter agrees with the letter you assigned to the tract on the aerial photo.

<table>
<thead>
<tr>
<th>5</th>
<th>6</th>
<th>7</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>T R A C L E T T E R</strong></td>
<td><strong>Line 1 – Full Name (First, Middle, Last)</strong></td>
<td><strong>Is this tract Public, Industrial, or Grazing Association land used on an AUM basis?</strong></td>
</tr>
<tr>
<td><strong>A</strong></td>
<td><strong>Ag Super Farms – Ima Farmer</strong></td>
<td>□ Yes – Enter acres in col.21 and conclude interview.</td>
</tr>
<tr>
<td></td>
<td><strong>Address: 1100 FM 20</strong></td>
<td>□ Yes – Go to Questionnaire</td>
</tr>
<tr>
<td></td>
<td><strong>Agtown, US 54321</strong></td>
<td>□ Yes – Go to Questionnaire</td>
</tr>
<tr>
<td></td>
<td><strong>Phone: (555) 555-5717</strong></td>
<td>□ Yes – Go to Questionnaire</td>
</tr>
<tr>
<td><strong>B</strong></td>
<td><strong>Bill Rancher</strong></td>
<td>□ Yes – Enter acres in col.21 and conclude interview.</td>
</tr>
<tr>
<td></td>
<td><strong>Address: 2 Happy Rd</strong></td>
<td>□ Yes – Go to Questionnaire</td>
</tr>
<tr>
<td></td>
<td><strong>Agtown, US 54321</strong></td>
<td>□ Yes – Go to Questionnaire</td>
</tr>
<tr>
<td></td>
<td><strong>Phone: (555) 555-7444</strong></td>
<td>□ Yes – Go to Questionnaire</td>
</tr>
</tbody>
</table>
In Column 6, record or verify the full name and complete mailing address and phone number. Include “Non-Ag” in the operation name as needed.

<table>
<thead>
<tr>
<th>Name</th>
<th>Address</th>
<th>Phone</th>
<th>AUM Basis?</th>
<th>Total Acreage Operated on June 1, 2022</th>
<th>Total Acreage Operated on June 1, 2021</th>
<th>On the Total Acreage Operated on June 1, Any Crops Stored in Storage or Raised This Year?</th>
<th>Government Payments Before June 1, [Year]?</th>
<th>Has This Operation Owned or Raised Any Hogs or Pigs in the Past 12 Months, or Does It Expect to Own or Raise Any This Year?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ag Super Farms - Farmer</td>
<td>100 FM 2.0 Agtown, US 54821</td>
<td>(555) 555-5717</td>
<td>No</td>
<td>Yes - Enter raise in col. 21 and complete interview</td>
<td>Yes - Go to Questionnaire</td>
<td>Yes - Go to Questionnaire</td>
<td>Yes - Go to Questionnaire</td>
<td>Yes - Go to Questionnaire</td>
</tr>
<tr>
<td>Bill Rancher</td>
<td>2 Happy Rd Agtown, US 54821</td>
<td>(555) 555-7444</td>
<td>No</td>
<td>Yes - Enter raise in col. 21 and complete interview</td>
<td>Yes - Go to Questionnaire</td>
<td>Yes - Go to Questionnaire</td>
<td>Yes - Go to Questionnaire</td>
<td>Yes - Go to Questionnaire</td>
</tr>
</tbody>
</table>

Non-Ag
Ask questions starting in Column 8. On the first ‘Yes’ or ‘DK’, fill out a tract questionnaire. If you get a ‘No’, keep going.

<table>
<thead>
<tr>
<th>5</th>
<th>6</th>
<th>7</th>
<th>8</th>
<th>9</th>
<th>10</th>
<th>11</th>
</tr>
</thead>
<tbody>
<tr>
<td>Line 1 – Full Name (First, Middle, Last)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Line 2 – Mailing Address</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Line 3 – City, State, ZIP Code</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Line 4 – Telephone Number</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Is this tract Public, Industrial, or Grazing Association land used on an AUM basis?</td>
<td>Yes – Enter acres in col. 21 and conclude interview.</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
</tr>
<tr>
<td>On the total acres operated on June 1, have there been or will there be any crops grown, hay cut, livestock, poultry, honey bees or aquaculture raised this year?</td>
<td>No</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
</tr>
<tr>
<td>On the total acres operated on June 1, have you sold or will you sell agricultural products or receive government payments this year?</td>
<td>No</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
</tr>
<tr>
<td>On the total acres operated on June 1, are any hogs or pigs in storage or will there be any crops stored before June 1, [year]?</td>
<td>No</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
</tr>
<tr>
<td>Has this operation owned or raised any hogs or pigs in the past 12 months, or does it expect to own or raise any this year?</td>
<td>No</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
</tr>
</tbody>
</table>

**Name:** Ag Super Farms - [Farm Name]

**Address:** 100 FM 20

**Agtown, US 54821**

**Phone:** (555) 555 - 5717

**Name:** Bill Rancher

**Address:** 2 Happy Rd

**Agtown, US 54821**

**Phone:** (555) 555 - 7444

**Non-Ag**

---

June 1, 2022?
**Column 18:** Record the acres in the Non-Ag Tract.

**Column 20:** Potential for ag before next year?

**Column 20a:** Code that corresponds to type of non-agricultural land

---

**Screening Form**

<table>
<thead>
<tr>
<th>13</th>
<th>14</th>
<th>15</th>
<th>16</th>
<th>17</th>
<th>18</th>
<th>20</th>
<th>20a</th>
<th>21</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>On June 1, were there any horses, ponies, or other equines, regardless of ownership, on the total acres operated?</strong></td>
<td><strong>Excluding home use, have there been or will there be any vegetables, melons, fruit, nuts or berries grown on this operation this year?</strong></td>
<td><strong>Excluding home use, have there been or will there be any nursery, greenhouse, floriculture, sod, cut Christmas trees or other woody crops grown on this operation this year?</strong></td>
<td><strong>On June 1, did this operation have any idle cropland or more than 99 acres of pasture?</strong></td>
<td><strong>How many acres are inside these red lines?</strong></td>
<td><strong>Does this tract have potential for agriculture before June 1, [year]?</strong></td>
<td><strong>What best describes this non-agricultural tract?</strong></td>
<td><strong>Acres of Public, Industrial, or Grazing Association land used on AUM basis:</strong></td>
<td></td>
</tr>
<tr>
<td>---------------------------------</td>
<td>---------------------------------</td>
<td>---------------------------------</td>
<td>---------------------------------</td>
<td>---------------------------------</td>
<td>---------------------------------</td>
<td>---------------------------------</td>
<td>---------------------------------</td>
<td></td>
</tr>
<tr>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Yes – Go to Questionnaire</td>
<td>Enter code</td>
<td>Enter code</td>
<td>Enter code</td>
<td>Enter acres</td>
<td></td>
</tr>
<tr>
<td>DK – Go to Questionnaire</td>
<td>DK – Go to Questionnaire</td>
<td>DK – Go to Questionnaire</td>
<td>DK – Go to Questionnaire</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>No</td>
<td>No</td>
<td>No</td>
<td>No</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>2.5</th>
<th>3</th>
<th>1</th>
</tr>
</thead>
</table>

**LAND USE**

- **YES** = 1
- **DK** = 2
- **NO** = 3

**Residential**
Please include clarifying comments if you choose option 8 or 12, or if there is potential for agriculture in the next 12 months.

<table>
<thead>
<tr>
<th>Codes to be used in Column 20a are:</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1) Residential</td>
</tr>
<tr>
<td>(2) Woods</td>
</tr>
<tr>
<td>(3) Idle Open Land</td>
</tr>
<tr>
<td>(4) Pasture</td>
</tr>
<tr>
<td>(5) Water</td>
</tr>
<tr>
<td>(6) Reported Non-Ag by Respondent</td>
</tr>
<tr>
<td>(7) Vacant Houses</td>
</tr>
<tr>
<td><strong>(8) Obvious Non-Ag</strong></td>
</tr>
<tr>
<td>(9) Grassland</td>
</tr>
<tr>
<td>(10) Hunting Preserve or Private Land Managed for Wildlife</td>
</tr>
<tr>
<td>(11) Government Land</td>
</tr>
<tr>
<td>(12) Other</td>
</tr>
</tbody>
</table>
Some states ask about PIGA land (Public, Industrial or Grazing Association). If Column 7 is ‘Yes’, Enter acres in Column 21.

| Name: Ac Super Farms - Farmer | Address: 100 FM 20  
Agtown, US 54821 | Phone: (555) 555 - 5717 |
|-------------------------------|--------------------------|
| Name: Bill Rancher | Address: 2 Happy Rd  
Agtown, US 54321 | Phone: (555) 555 - 7444 |
If Column 7 is ‘Yes’, enter the number of acres in Column 21 and conclude the interview.

<table>
<thead>
<tr>
<th>13</th>
<th>14</th>
<th>15</th>
<th>16</th>
<th>17</th>
<th>18</th>
<th>20</th>
<th>20a</th>
<th>21</th>
</tr>
</thead>
<tbody>
<tr>
<td>On June 1, were there any horses, ponies, or other equines, regardless of ownership, on the total acres operated?</td>
<td>Excluding home use, have there been or will there be any vegetables, melons, fruit, nuts or berries grown on this operation this year?</td>
<td>Excluding home use, did this operation have any idle cropland or more than 99 acres of pasture?</td>
<td>On June 1, did this operation have any idle cropland or more than 99 acres of pasture?</td>
<td>How many acres are inside these red lines?</td>
<td>Enter acres and land use, then continue</td>
<td>Does this tract have potential for agriculture before June 1, [year]?</td>
<td>What best describes this non-agricultural tract?</td>
<td>Acres of Public, Industrial, or Grazing Association land used on AUM basis</td>
</tr>
<tr>
<td>□ Yes – Go to Questionnaire</td>
<td>□ Yes – Go to Questionnaire</td>
<td>□ Yes – Go to Questionnaire</td>
<td>□ Yes – Go to Questionnaire</td>
<td>□ Yes – Go to Questionnaire</td>
<td>□ Yes – Go to Questionnaire</td>
<td>□ Yes – Go to Questionnaire</td>
<td>□ Yes – Go to Questionnaire</td>
<td>□ Yes – Go to Questionnaire</td>
</tr>
<tr>
<td>□ DK – Go to Questionnaire</td>
<td>□ DK – Go to Questionnaire</td>
<td>□ DK – Go to Questionnaire</td>
<td>□ DK – Go to Questionnaire</td>
<td>□ DK – Go to Questionnaire</td>
<td>□ DK – Go to Questionnaire</td>
<td>□ DK – Go to Questionnaire</td>
<td>□ DK – Go to Questionnaire</td>
<td>□ DK – Go to Questionnaire</td>
</tr>
<tr>
<td>□ No</td>
<td>□ No</td>
<td>□ No</td>
<td>□ No</td>
<td>□ No</td>
<td>□ No</td>
<td>□ No</td>
<td>□ No</td>
<td>□ No</td>
</tr>
</tbody>
</table>

A

B

Op’s residence

No Ag

2.5

6

250.0
A tract will be an **agricultural** tract if anywhere on the total acres operated, the operation:

- Produces or raises an agricultural commodity
- Stores crops
- Produces and Sells agricultural products
- Receives government payments (CRP, WRP, etc.)
- Owns or Raises livestock
- Meets another criteria of a farm

A tract will be a **non-ag** tract if it meets none of the criteria above.

When in doubt? Fill it out.
Special Notes About Non-Ag Tracts:

• In the Operation Name, record what the tract is
  • church, woods, roads etc.

• Record a contact name and full street address if possible
  • This is NECESSARY for any Non-Ag Tracts with potential for Ag in the next year.
  • For residential neighborhoods with no ag, one contact name is sufficient to represent a groups of houses IF it follows the ½ acre rule.
Special Notes About Non-Ag Tracts:

• In Column 20, seriously consider “potential for ag”
  • Could a crop be seeded without having to improve or clear the land?
  • Is there a greenhouse or grain storage bin on the property?
  • Is there a fenced pasture, barn, pen, hog building, chicken house, or any other sign of potential for livestock?
Special Notes About Non-Ag Tracts:

• In Column 20, seriously consider “potential for ag”
  • Ask Respondent if they intend to have agriculture in the next year.
  • If no Respondent is available, use your best judgment based on observation.
• Non-Ag Tracts coded to have a potential for agriculture WILL be sampled for all follow-on surveys.
Other Potential Screening Problems:

- Federal Public Land (Forest Service)
- Non-Federal Public Land
- Industrial Land
- Institutional Farms
- Ag Business
- Equine Operations
- Land used “rent free” by someone other than the tract operator
- Out-of-state operations
- Operator with land in more than one segment
- Landlord rents out cropland, but keeps control of other facilities
- Two or more renters of the same parcel
- (Consult Chapter 5 of the Interviewer Manual for more information)
Other Potential Screening Problems:

- Two or more aerial photos for a segment
- Boundaries of segment not identifiable
- Boundaries of segment on aerial photo and county map do not agree
- Aerial photos not provided for a segment
- Segment boundaries extend into a neighboring state/county
- Segment boundary cuts through a field
- More than 20 ag tracts in one segment
- Incorrect Digitized Acres
[Complete these items when enumeration of segment is completed.]

1. Total tract letters listed in Column 5, page 2 (sum of all Screening Forms for this segment) ........................................... 7

2. Number of tract letters listed on photo or map .................................................................................................................. 7

   (Item 1 must equal item 2.)

3. Number of Area Version questionnaires completed ....................................................................................................... 4

4. Number of tracts with acreage listed in Column 18, page 3 .............................................................................................. 3

5. Number of tracts with acreage listed in Column 21, page 3 .............................................................................................. 0

   $326 7

   (Item 6 must equal items 1 and 2.)
### Worksheet

<table>
<thead>
<tr>
<th>Ag Tract Acres</th>
<th>Non-Ag Tract Acres</th>
<th>PIGA Tract Acres</th>
</tr>
</thead>
<tbody>
<tr>
<td>A=302.0</td>
<td>E=52.0</td>
<td></td>
</tr>
<tr>
<td>C=141.0</td>
<td>B=5.0</td>
<td></td>
</tr>
<tr>
<td>D=100.5</td>
<td>G=2.5</td>
<td></td>
</tr>
<tr>
<td></td>
<td>H=6.1</td>
<td>13.6</td>
</tr>
<tr>
<td></td>
<td></td>
<td>0</td>
</tr>
</tbody>
</table>

\[
\frac{609.1}{600} \times 100 = 101.5\%
\]

### Enumerator:

________________________

### Date:

________________________

<table>
<thead>
<tr>
<th>Reported Acres (RA)</th>
<th>OFFICE USE Digitized Acres</th>
<th>RA / DA</th>
</tr>
</thead>
<tbody>
<tr>
<td>609.1</td>
<td>600</td>
<td>101.5%</td>
</tr>
</tbody>
</table>
• Please add comments if you encounter something noteworthy such as problems with enumeration

• Write the number of hours required to complete a segment containing a large number of Ag tracts
Reminders

• Account for all land inside segment boundaries
• Get complete and accurate names and addresses of tract operators for Ag, Non-Ag, and PIGA Tracts
• Verify the number of tracts and acreages on the back page of the Screening Form
• Leave good comments
• Verify all numbers and tracts balance out
Thank you!
Face page, Sections A and C

Click here to return to the List of Topics

Bedriena Uka
Heartland Region

United States Department of Agriculture
National Agricultural Statistics Service
Face Page – Tract Label

Previously Reported Acres

*These are fake addresses
1. I need to make sure we have your (the operator's) correct name, mailing address and phone number.

Name of Farm, Ranch, or Operation: ________________________________

Name of Operator: ________________________________
(First) (Middle) (Last)

Mailing Address: ________________________________
(Route or Street)

(City) (State) (ZIP Code)
Face Page – Wrong Target

DELETE TRACT

Wrong Target?
Section A – Question 1

SECTION A - OPERATION DESCRIPTION

1. On June 1, were the day-to-day decisions for this tract of land made by an individual operator, by partners, or by a hired manager? [Check one]
   - Individual - [Enter 1]
   - Partners - [Enter number of partners, including operator.]
   - A hired manager - [Enter 8]

[Landlord - tenant arrangements are not considered partnerships. If tract is operated by partners, continue.]

Code

9921

[If code is 1 or 8, go to Item 4.]
More Than One Operating Arrangement?

If target states having multiple operating arrangements within the segment:

• Assign additional tract letter.
• Determine whether it qualifies for a tract questionnaire
• If qualifying, complete a tract questionnaire for it.
Operating Arrangement Example

James Cricket and Penn ‘O KeeO LLC

Tract A

James Cricket

Tract B
Section A - Partners

FOR PARTNERS:
- Do they share equally in decisions?
- List out the names and contact information of each.
- CAPI will mimic this...
THESE ARE NOT PARTNERS

Family members (including spouse) should not be listed if they do not participate in the day-to-day decisions of the operation.

Landlord-tenant, cash rent, share cropping and managed land should be excluded.
Section C – First Questions

SECTION C - SECTIONS TO BE COMPLETED

1. [Are BOTH CROPS - STOCKS and CATTLE boxes at bottom of page checked?]
   - Yes - [Go to Section D.]
   - No

2. [Is this a new segment or previously unknown tract operator?]
   - Yes - [Check CROPS - STOCKS and CATTLE boxes at bottom of page, then go to Section D.]
   - No

3. [Was this tract nonagricultural last year?]
   - Yes - [Check CROPS - STOCKS and CATTLE boxes at bottom of page, then go to Section D.]
   - No
Section C – Questions 4 & 5

ANY changes to the face page or changes to the names of the partners recorded in Section A will require the boxes to be checked.

4. [Have you changed or corrected the operation name, operator’s name, or address on Face Page?]
   - ☐ Yes - [Check CROPS - STOCKS and CATTLE boxes at bottom of page, then go to Section D.]
   - ☐ No

5. [Have you changed, corrected, or deleted any partners’ names or addresses in Section A, page 2?]
   - ☐ Yes - [Check CROPS - STOCKS and CATTLE boxes at bottom of page, then go to Section D.]
   - ☐ No - [Go to Section D.]
Section C – Are Boxes Checked?

Crops - Stocks and Cattle boxes

*Some of these will be checked*
ULTIMATELY, YOU END UP ON SECTION D EITHER WAY.

• All 5 questions may be “No” and it would finally tell you to [Go to Section D].

• Answer all questions until you check one that says go to Section D.
Section C – CAPI

Section C is Invisible in CAPI

– It’s all behind the scenes...
Final Reminders

• Follow the enumerator instructions very carefully.
• Must do a questionnaire for each tract operator who qualifies as a possible farm operator.
• Section C is essential as it determines if additional questions for the entire operation are required.
• Leave comments
• Enter everything into CAPI
Thank you!
Section D - Crops and Land Use on Tract

The Heart of June Area
Section D - Crops and Land Use on Tract

The Heart of June Area
Section D - What’s it for?

- Section D collects detailed information on ALL ACREAGE inside the **BLUE TRACT** boundaries!
  - Not just tillable or cropland acres.
  - Be sure to account for all of the cropland, woods, farmsteads, pasture and waste.
- Extra time reviewing the parcel maps with the respondent while screening for agriculture means a more accurate job interviewing and less time spent completing the questionnaire.
It is very important that you do not include any acres beyond the red boundaries of the segment. This is critical for this section! Confirm with tract operator once more before you conclude the survey interview.
Section D – Format Change

SECTION D - CROPS AND LAND USE ON TRACT

1. The map and photo has a red boundary drawn on it. How many acres did you operate inside that red boundary on June 1?

   The next questions will ask about the land use for the acres that you operate inside the red boundary on June 1. Do not include land you operate that is OUTSIDE the red boundary.

<table>
<thead>
<tr>
<th>Land Use</th>
<th>Acres</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. Occupied farmstead or dwelling</td>
<td>843</td>
</tr>
<tr>
<td>3. Waste, unoccupied dwellings, buildings and structures, roads, ditches, etc.</td>
<td>841</td>
</tr>
<tr>
<td>4. Woodland</td>
<td></td>
</tr>
<tr>
<td>Not Pastured</td>
<td>831</td>
</tr>
<tr>
<td>Pastured</td>
<td>832</td>
</tr>
<tr>
<td>5. Pasture</td>
<td></td>
</tr>
<tr>
<td>Permanent (not in crop rotation)</td>
<td>842</td>
</tr>
<tr>
<td>Cropland (used only for pasture)</td>
<td>850</td>
</tr>
<tr>
<td>6. Land in summer fallow</td>
<td>847</td>
</tr>
<tr>
<td>7. Idle cropland - idle all during 2021</td>
<td>857</td>
</tr>
</tbody>
</table>
### Section D - Land Use

<table>
<thead>
<tr>
<th>Land Use</th>
<th>Acres</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. Occupied farmstead or dwelling</td>
<td>843</td>
</tr>
<tr>
<td>3. Waste, unoccupied dwellings, buildings and structures, roads, ditches, etc.</td>
<td>841</td>
</tr>
<tr>
<td>4. Woodland</td>
<td>831</td>
</tr>
<tr>
<td>5. Pasture</td>
<td>832</td>
</tr>
<tr>
<td></td>
<td>842</td>
</tr>
<tr>
<td></td>
<td>856</td>
</tr>
</tbody>
</table>

- **Line 5 – Pasture**
  - Permanent/Cropland (in crop rotation?)
  - ***Dashed line...cropland divider***
**Idle Land**

<table>
<thead>
<tr>
<th></th>
<th>6. Land in summer fallow</th>
<th>7. Idle cropland - idle all during (year)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>847</td>
<td>CRP goes here</td>
</tr>
<tr>
<td></td>
<td></td>
<td>857</td>
</tr>
</tbody>
</table>
Section D - Grains

- Line numbers and crops will vary by state...the pattern
  - Planted and to be planted for all purposes
  - Left to be Planted
  - Harvested for GRAIN or seed
  - Other uses of the grain

- Include small grain acres planted last fall or this spring even if crop was abandoned

- If it’s DRY GRAIN HAY, it goes in “Small Grain Hay”
  - Line will differ based on state version.
NON-grain Crops

• Line numbers and crops will vary by state
  • Soybeans – double cropped acres line
  • Cotton- Upland and American Pima
  • Potatoes...Reds/Whites/Yellow/Russet
  • Sunflower- For Oil and Non-Oil Varieties
  • Dry Edible Beans
  • Dry Edible Peas (Not green peas)
  • Hay: Alfalfa, Small Grain Hay, Other Hay
Other Crops

- Be specific...
  - Grass silage; haylage; fruit crops like apples; green peas; grapes; hazelnuts, almonds, vegetable crops like carrots, lettuce, tomatoes, grass seed, hops, Christmas trees, etc.
  - Can list more than one, but account for all “Other crop” acres in item code 848 box.

<table>
<thead>
<tr>
<th>OTHER CROPS</th>
<th>ACRES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Other crop 1</td>
<td>.</td>
</tr>
<tr>
<td>Other crop 2</td>
<td>.</td>
</tr>
<tr>
<td>Other crop 3</td>
<td>.</td>
</tr>
<tr>
<td>Other crop 4</td>
<td>.</td>
</tr>
<tr>
<td>Other crop(s)</td>
<td>.</td>
</tr>
</tbody>
</table>

Include total in item code 848 box (Other Crops)
• Make sure all the land in the tract is accounted for in Section D
• Add crop acreage should = Line 1 item code 840 Box, verify with operator
  • Minus double crop acres.
• CROPLAND acres IrrigatABLE – Only select states ask this question
  • Facilities and equipment
• Double Cropped acres (Line number varies by state)
  • Specifically two crops harvested from the same field during same crop year.
• Office use code 7793
  • Will be completed by you the enumerator, since data will be submitted in CAPI.

27. Enumerator Action - Was Section D Reported by the Respondent or Observed?

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>7793</td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>Reported</td>
</tr>
<tr>
<td>2</td>
<td>Ref/Inacc Observed</td>
</tr>
</tbody>
</table>
SECTION D
IMPORTANT NOTES

• Section D must be completed for every Ag Tract Questionnaire!!!
• For Refusals and Inaccessibles you will still need to draw the tracts boundaries on the aerial photo and complete Section D to the best of your ability.
  • Use your grid to determine tract acreages.
  • Use all other resource materials offered to you.
  • What did you observe when you drove around the segment?
Example of an Area Tract

- **TRACT**: An area of land inside a segment under one type of land arrangement
- Outlined in **blue**
- Identify tract with a letter
- Link land with a name
Let’s look at a few tracts

- You have drawn off the **tract boundaries** for Tracts A, B, C and D in the Segment.
- You have completed Section D in the questionnaire for each of these tracts.
- Let’s review now...
### SECTION D - CROPS AND LAND USE ON TRACT

1. The map and photo has a red boundary drawn on it. How many acres did you operate inside that red boundary on June 1?

| Acres planted and to be planted for all purposes | 533 | 30.0 |
| Acres left to be planted for all purposes | 737 | . |
| Acres harvested and to be harvested for grain or seed | 534 | . |
| Other uses of oats planted (Abandoned, silage, green chop, etc) | 796 | 30.0 |

12. **Oats** (INCLUDE cover crop)

| Acres planted and to be planted for all purposes | 530 | 30.0 |
| Acres left to be planted for all purposes | 611 | . |
| Acres to be harvested for grain or seed | 531 | . |
| Other uses of corn planted (Abandoned, silage, green chop, etc) | 789 | 30.0 |

13. **Corn** (EXCLUDE popcorn and sweet corn)

| Alfalfa and Alfalfa Mixtures | 653 | . |
| Small Grain Hay (EXCLUDE Straw) | 656 | 30.0 |
| Other Hay | 342 | . |

23. **Hay**

| Acres cut and to be cut for dry hay | 656 | 30.0 |
### SECTION D - CROPS AND LAND USE ON TRACT (continued)

1. The map and photo has a red boundary drawn on it. How many acres did you operate inside that red boundary on June 1?

<table>
<thead>
<tr>
<th>Acres</th>
</tr>
</thead>
<tbody>
<tr>
<td>840</td>
</tr>
<tr>
<td>60.0</td>
</tr>
</tbody>
</table>

22. How many of the cropland acres inside the red boundary have facilities and equipment available for irrigation? (include land that may not be irrigated this year.)

<table>
<thead>
<tr>
<th>Acres</th>
</tr>
</thead>
<tbody>
<tr>
<td>803</td>
</tr>
<tr>
<td>60.0</td>
</tr>
</tbody>
</table>

23. How many acres inside the red boundary were or will be planted to two different crops (including any soybeans reported in item code 602 box) or will have two uses of the same crop in the current crop year?

<table>
<thead>
<tr>
<th>Acres</th>
</tr>
</thead>
<tbody>
<tr>
<td>1844</td>
</tr>
<tr>
<td>.</td>
</tr>
</tbody>
</table>
### SECTION D - CROPS AND LAND USE ON TRACT

1. The map and photo has a red boundary drawn on it. How many acres did you operate inside that red boundary on June 1?

| Acres | 840 | 40.0 |

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Acres planted and to be planted for all purposes</td>
<td>550</td>
<td>40.0</td>
</tr>
<tr>
<td>Acres left to be planted for all purposes</td>
<td>613</td>
<td>.</td>
</tr>
<tr>
<td>Acres harvested and to be harvested for grain or seed</td>
<td>768</td>
<td>30.0</td>
</tr>
<tr>
<td>Other uses of spring wheat planted (Abandoned, silage, green chop, etc)</td>
<td>921</td>
<td>10.0</td>
</tr>
</tbody>
</table>

---

United States Department of Agriculture
National Agricultural Statistics Service
**SECTION D - CROPS AND LAND USE ON TRACT**

1. The map and photo has a red boundary drawn on it. How many acres did you operate inside that red boundary on June 1?

   The next questions will ask about the land use for the acres that you operate inside the red boundary on June 1. Do not include land you operate that is OUTSIDE the red boundary.

<table>
<thead>
<tr>
<th>Land Use</th>
<th>Acres</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. Occupied farmstead or dwelling</td>
<td>3.0</td>
</tr>
<tr>
<td>3. Waste, unoccupied dwellings, buildings and structures, roads, ditches, etc.</td>
<td></td>
</tr>
<tr>
<td>4. Woodland</td>
<td>14.5</td>
</tr>
<tr>
<td>Not Pastured</td>
<td></td>
</tr>
<tr>
<td>Pastured</td>
<td></td>
</tr>
<tr>
<td>5. Pasture</td>
<td>10.5</td>
</tr>
<tr>
<td>Permanent (not in crop rotation)</td>
<td></td>
</tr>
<tr>
<td>Cropland (used only for pasture)</td>
<td></td>
</tr>
<tr>
<td>6. Land in summer fallow</td>
<td></td>
</tr>
<tr>
<td>7. Idle cropland - idle all during (year)</td>
<td></td>
</tr>
</tbody>
</table>
TRACT D

1. The map and photo has a red boundary drawn on it. How many acres did you operate inside that red boundary on June 1?  

<table>
<thead>
<tr>
<th>Acres</th>
<th>30.0</th>
</tr>
</thead>
</table>

24. Other crops  

| Acres planted and to be planted or in use | 30.0 |

ENUMERATOR INSTRUCTIONS: If needed, use the workspace below to record other crops and acres. Record acres planted and to be planted or acres in use, including from crops planted in previous years.

<table>
<thead>
<tr>
<th>Other crops</th>
<th>Acres</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apples</td>
<td>10.0</td>
</tr>
<tr>
<td>Cherries</td>
<td>10.0</td>
</tr>
<tr>
<td>Hazelnuts</td>
<td>10.0</td>
</tr>
</tbody>
</table>

| Other crop(s) | 30.0 |

Include total in item code 848 box (Other Crops)

SECTION D - CROPS AND LAND USE ON TRACT (continued)

25. How many of the cropland acres inside the red boundary have facilities and equipment available for irrigation? (Include land that may not be irrigated this year.)

| Acres | 30.0 |
This Concludes Section D
Sections E and F

Katie Kallenbach
Upper Midwest Regional Office
Section E

Total Acres Operated and Land Use
Section E
Purpose

• Determine total land in the operation

• Provide data for state level estimates of Land in Farms and Number of Farms

• For select operations, specific crop acres and intentions are used to select samples for future surveys.
Section E: Items 1-3
Total Acres Operated

1. Now I would like to ask about the **total acres operated** under this land arrangement. Include the farmstead, all cropland, woodland, pastureland, wasteland, and government program land.

2. On June 1, how many acres did this operation:

   a. Own? ...................................................................................................................................................................... +
   b. Rent or Lease from Others, or use Rent Free? (Exclude Federal, State and other types of land rented or leased on an AUM basis, BLM and Forest Service.) ............................................................................................................. +
   c. Rent or Lease to Others? ........................................................................................................................................ -

3. [Calculate item 2a + 2b - 2c]
   Then the total acres operated on June 1 was .............................................................................................................. -
   a. Does this include the farmstead, all cropland, woodland, pastureland, wasteland, and government program land?

   ☐ Yes - [Continue.] ☐ No - [Make corrections, then continue.]
Section E: Items 4-5
Livestock Grazing

4. On June 1, (Year), did this operation pay on a per-head or animal unit month (AUM) basis for livestock to graze on any land (private, Federal, State, Indian Reservation, etc.)?
   - Yes - [Enter code 1 and continue.]
   - No - [Enter code 3, then go to item 6.]
   
   Code
   906

5. How many acres did this operation use on a fee-per-head or animal unit month (AUM) basis?
   (INCLUDE private, Federal, State, railroad, Public School District or Indian Reservation land.)
   
   Acres
   904

- Acres in Item 5 are not reported in total acres operated (Item 3).

- Examples of completing Section E for PIGA operations are found in the Chapter 6 of the Interviewer's Manual.
Section E: Item 6
Acre Verification

- Compare total acres operated (Item 3, Box 900) with the total tract acres reported in Section D (Box 840).

- If reported total acres < tract acres
  - Tract acres include land not in the operation
  - Incorrect total acres operated

- If reported total acres = tract acres
  - Verify reported tract and total acres
  - Make sure to include the operator’s residence

- If reported total acres > tract acres
  - Continue to Item 7
Section E: Item 7
Cropland

• Cropland acres must be greater than or equal to the sum of crops reported in Section D.
• Cropland acres cannot equal total farm acres. Need to account for operator’s residence.
• Difference between total land and cropland must account for reported non-tillable acres in Section D (Waste, Woods, Pasture, etc.)
Section E: Item 8

CRP/WRP

- CRP/WRP is considered cropland. If CRP/WRP is reported, those acres must be included in total cropland.
Section E: Item 9
Crops - Stocks Skip

9. [Is the CROPS - STOCKS BOX checked on Page x?]

☐ Yes - [Continue.]  ☐ No - [Go to Section G - Hogs and Pigs.]

• Refer back to the CROPS – STOCKS box in Section C.

• If the box is checked, check yes and continue with the questionnaire.

• If the box is not checked, check no and skip to Section G – Hogs and Pigs.
Section E: Item 10

Fruit, Berry, Nut or Christmas Trees

10. On the total acres operated, are there any fruit trees, grape vines, tree nuts, berries (excluding strawberries), or Christmas trees?

☐ Yes - [Continue and ask 10a.]  ☐ No - [Go to item 11.]

10 a. How many acres are in these crops?  

<table>
<thead>
<tr>
<th>Acres</th>
</tr>
</thead>
<tbody>
<tr>
<td>689</td>
</tr>
</tbody>
</table>

• Exclude home use
Section E: Item 11
Small Grain Acres

11. [Were Wheat, Oats, Barley, or Rye reported in Section D, Tract Acres?]

☐ Yes - [Enter 1 in Code Box 161, then go to item 12.]

☐ No - 11a. On the total acres operated, was any wheat, oats, barley, or rye planted or will any be planted for any purpose for the crop year?

☐ Yes = 1  ☐ Don’t Know = 2  ☐ No = 3

The states that don’t ask item 12 ➔ Go to Section F
Section E: Item 12
Crops on Total Acres Operated

Some states don’t ask item 12

- Alfalfa seedings during the crop year on the total acres operated

12. On the total acres operated, how many acres of new alfalfa or alfalfa mixtures have been or will be seeded during (Year)? (INCLUDE mixed with a nurse crop, other forage, or direct seedings.)

• Acres reported in Item 12 should be greater than or equal to the acres reported in Section D.
Section F

Grains and Oilseeds in Storage on Entire Operation
• Data is used to prepare estimates of the quantity of grains and oilseeds stored on farm.

• Published in the *Grain Stocks* report released at the end of June.

• This section will only be completed if the Crops - Stocks box is checked.
Section F: Item 1
Storage Capacity

• Report the storage capacity of all structures normally used to store whole grains or oilseeds on the total acres operated as of June 1.
• Include:
  • Permanent structures normally used to store whole grains & oilseeds
  • Structures currently in use or will likely be used in the future
• Exclude:
  • Bags, wagons, or ground piles in storage capacity
  • Licensed on farm storage facilities
  • Storage rented to others

1. On June 1, what was the Storage Capacity of all structures normally used to store Whole Grains or Oilseeds on the total acres operated?

<table>
<thead>
<tr>
<th>Capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>808</td>
</tr>
</tbody>
</table>
Section F: Item 2
Crops Stored on June 1

• Include grains and oilseeds for any purpose – seed, feed, sale...

• Must be whole, unprocessed grains & oilseeds – do not include flour, cracked corn, processed grains, or mixed grains

• Include crops stored on the operation including structures rented from others and grains and oilseeds in temporary storage

• Do not include grains or oilseeds stored in structures rented to someone else or stored off the acres operated
Section F: Item 2
Crops Stored on June 1

• Crops asked vary by state

• Each crop will have a check box for whether the crop was stored and a box for reporting how much was stored.
Section F: Item 3
New Crops Stored?

- Item 3 verifies that the stocks reported on hand in Item 2 do not include anything from the current year harvest.
  - If Yes, Item 2 does include new crops, remove all the current year stocks and then continue with the questionnaire.
  - If No, continue with the questionnaire.

3. Were any of the stocks on hand reported in item 2 (above) new crop from the current year harvest?
   - Yes - [Correct Item 2 to EXCLUDE all current year crop stocks, then continue.]
   - No - [Continue.]
Section F: Item 4

Rice Stocks

• Only on select state’s questionnaires.

4. Was any rice on hand or stored on the total acres operated on June 1?
   □ Yes - Continue.   □ No - Go to Section G - Hogs and Pigs.

Please report rice on hand by length of grain on a dry weight basis.

   a. Long Grain varieties such as Lemont, New bonnet and Jackson?.. □ □ How many bushels?
   b. Medium Grain varieties such as Mars and Bengal? ...................... □ □ How many bushels?
   c. Short Grain? Please list variety: _____________________________ □ □ How many bushels?

Amount on Hand June 1 Last Year and Earlier Crop Years

<table>
<thead>
<tr>
<th></th>
<th>113</th>
<th>114</th>
<th>115</th>
</tr>
</thead>
<tbody>
<tr>
<td>How many bushels?</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

United States Department of Agriculture
National Agricultural Statistics Service
Thank You!
Section G - Hogs and Pigs

Peyton Mounce
Upper Midwest Region
Section G – Hogs and Pigs

1. On June 1, did this operation own or raise any hogs or pigs, regardless of location? (Including hogs or pigs being raised under contract for you by someone else.)

☐ Yes - [Go to item 2.] ☐ No - 1a. Will anyone raise hogs or pigs on this operation at any time between now and December 1, 20XX?

☐ Yes = 1
☐ Don't Know = 2
☐ No = 3

Enter code, then go to Section H.

Code: 492
Section G – Hogs and Pigs

Hogs on the Total Acres Operated
2. On June 1, how many hogs and pigs were on the total acres operated? (Include sows, gilts, boars, market hogs, unweaned pigs and hogs no longer used for breeding).............
   [If no hogs are on the total acres operated, go to item 4] 324

3. Are any of the (item 2) hogs or pigs owned by someone else?
   □ Yes - 3a. How many hogs and pigs owned by someone else were on this operation on June 1?.............
   □ No - [Continue ] 322

3b. Who owns the hogs and pigs?...........................................
3c. Is this hog owner a contractor?
   □ Yes
   □ No

(Owner Name, Address, & Phone Number)

□ No - [Continue ]

OFFICE USE
STATE FIPS
6326

OFFICE USE
POID
327  _____  _____  _____  _____
Section G – Hogs and Pigs

Hogs Owned by this Operation

4. On June 1, how many hogs and pigs did this operation own regardless of location? (Include hogs or pigs being raised under contract for you by someone else.)

5. Are any of these (item 4) hogs located on someone else’s land or hog facility?
   - Yes - 5a. On whose land or hog facility are these hogs located?
     - Name
     - Address
     - City, St., Zip
     - Phone
   - No - [Continue.]

6. Have you raised hogs or pigs under any other business name during the last 12 months?
   - Yes - 6a. What is the other name?
     - Name
     - Address
     - City, St., Zip
     - Phone
   - No - [Continue.]

OFFICE USE

USDA
United States Department of Agriculture
National Agricultural Statistics Service
Section G – Hogs and Pigs

• Independent
  • Include 4-H, home use, pet and show pigs

• Contrator

• Contractee
Type of Hog Operation – Independent

• The operator owns and raises the hogs.

• The operator makes all decisions on raising and marketing the hogs.
Independent Operation

1. On June 1, did this operation own or raise any hogs or pigs, regardless of location? (Including hogs or pigs being raised under contract for you by someone else.)
   - Yes - [Go to item 2.]
   - No - 1a. Will anyone raise hogs or pigs on this operation at any time between now and December 1, 20XX?
     - Yes = 1
     - Don’t Know = 2
     - No = 3

2. On June 1, how many hogs and pigs were on the total acres operated? (Include sows, gilts, boars, market hogs, unweaned pigs and hogs no longer used for breeding.)
   - Head

3. Are any of the (item 2) hogs or pigs owned by someone else?
   - Yes - 3a. How many hogs and pigs owned by someone else were on this operation on June 1?
   - 3b. Who owns the hogs and pigs?
   - 3c. Is this hog owner a contractor?
     - Yes
     - No

- No - [Continue.]
Independent Operation

Hogs Owned by this Operation

4. On June 1, how many hogs and pigs did this operation own regardless of location? (Include hogs or pigs being raised under contract for you by someone else.)

5. Are any of these (item 4) hogs located on someone else’s land or hog facility?
   - Yes - 5a. On whose land or hog facility are these hogs located?
   - No - [Continue.]

6. Have you raised hogs or pigs under any other business name during the last 12 months?
   - Yes - 6a. What is the other name?
   - No - [Continue.]

Microsoft Word - Independent Operation.docx
Type of Hog Operation – Contractor

• The operator owns the hogs.

• Someone else (contractee) raises the hogs.

• The operation usually provides some inputs such as feed or veterinary services but will depend on the contract.
Contractor Operation

1. On June 1, did this operation own or raise any hogs or pigs, regardless of location? (Including hogs or pigs being raised under contract for you by someone else.)
   - Yes - [Go to item 2.]
   - No - 1a. Will anyone raise hogs or pigs on this operation at any time between now and December 1, 20XX?
     - Yes = 1
     - Don't Know = 2
     - No = 3

   
   Hogs on the Total Acres Operated

2. On June 1, how many hogs and pigs were on the total acres operated? (Include sows, gilts, boars, market hogs, unweaned pigs and hogs no longer used for breeding.)
   - Head
   - 324

   [If no hogs are on the total acres operated, go to item 4.]

3. Are any of the (item 2) hogs or pigs owned by someone else?
   - Yes - 3a. How many hogs and pigs owned by someone else were on this operation on June 1?
   - 3b. Who owns the hogs and pigs?
   - 3c. Is this hog owner a contractor?
     - Yes
     - No

   - No - [Continue.]

---

Office Use

State FIPS
6326

Office Use

POID
327
Contractor Operation

Has 4 people raising hogs for this operation near Springfield. Each person has 25,000 hogs, did not want to take time to provide the names.
Type of Hog Operation – Contractee

• Someone else (contractor) owns the hogs.

• This operation raises the hogs.

• This operation is usually paid a flat fee, by head or pig space.
Contractee Operation

1. On June 1, did this operation own or raise any hogs or pigs, regardless of location? (Including hogs or pigs being raised under contract for you by someone else.)
   - Yes - [Go to item 2.]
   - No - 1a. Will anyone raise hogs or pigs on this operation at any time between now and December 1, 20XX?
     - Yes = 1
     - Don't Know = 2
     - No = 3

Hogs on the Total Acres Operated

2. On June 1, how many hogs and pigs were on the total acres operated? (Include sows, gilts, boars, market hogs, unweaned pigs and hogs no longer used for breeding.)
   [If no hogs are on the total acres operated, go to item 4.]
   - Head 4 000

3. Are any of the (item 2) hogs or pigs owned by someone else?
   - Yes - 3a. How many hogs and pigs owned by someone else were on this operation on June 1?
   - 3b. Who owns the hogs and pigs?
   - 3c. Is this hog owner a contractor?
     - Yes
     - No

Best Hogs Ever

123 Main St
Anywhere, USA
888 777 1234
Contractee Operation

Hogs Owned by this Operation

4. On June 1, how many hogs and pigs did this operation own regardless of location? (Include hogs or pigs being raised under contract for you by someone else.)

Head

300 - - - -

[If no hogs owned, go to Section H.]

5. Are any of these (item 4) hogs located on someone else's land or hog facility?

☐ Yes - 5a. On whose land or hog facility are these hogs located? ................

Name:
Address:
City, St., Zip:
Phone:

☐ No - [Continue.]

6. Have you raised hogs or pigs under any other business name during the last 12 months?

☐ Yes - 6a. What is the other name? ....

Name:
Address:
City, St., Zip:
Phone:

☐ No - [Continue.]

OFFICE USE

326
Type of Hog Operation –
Independent and Contractor

• Situation:
  • The operation owns 5,000 hogs.
  • The operation raises 3,000 of those hogs (independent).
  • The operation has someone else raise 2,000 hogs (contractor).
Independent and Contractor

1. On June 1, did this operation own or raise any hogs or pigs, regardless of location? (Including hogs or pigs being raised under contract for you by someone else.)
   - Yes - [Go to item 2.]
   - No - 1a. Will anyone raise hogs or pigs on this operation at any time between now and December 1, 20XX?
     - Yes = 1
     - Don’t Know = 2
     - No = 3

Hogs on the Total Acres Operated

2. On June 1, how many hogs and pigs were on the total acres operated? (Include sows, gilts, boars, market hogs, unweaned pigs and hogs no longer used for breeding.)
   - Head
   - 3 000

(if no hogs are on the total acres operated, go to item 4.)

3. Are any of the (item 2) hogs or pigs owned by someone else?
   - Yes - 3a. How many hogs and pigs owned by someone else were on this operation on June 1?
   - 3b. Who owns the hogs and pigs?
   - 3c. Is this hog owner a contractor?
     - Yes
     - No

No - [Continue.]
Independent and Contractor

Record as much information as possible about the person (contractee) who is raising the 2,000 hogs.
Thank you!
Section H
Total Cattle and Calves

Kyle Nelson
Section H - Why?
Section H – CATTLE BOX

[Is the CATTLE BOX checked on Page X]?

☐ Yes - [Continue.] ☐ No - [Go to Section I - Sheep and Lambs.]

• Check to see if the CATTLE BOX was checked in Sec. C

• Remember to follow the enumerator instructions very carefully

• Section H must be completed or estimated for every agricultural tract that has the CATTLE Box checked in Section C
Section H – Screening Questions

SECTION H - TOTAL CATTLE AND CALVES

1. On June 1, were any cattle and calves, regardless of ownership, on the total acres operated?

   (Cattle and calves on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)

   □ Yes - [Continue with item 2.]
   □ No - 1a. Were any cattle or calves on the total acres operated at any time during the period of January 1, (year) through May 31, (year)?

     □ Yes - [Enter 1 in code Box 493, then go to item 6.]
     □ No - Will there be any cattle on the total acres operated from now through December 31, (year)?

   □ Yes = 1 □ Don’t Know = 2 □ No = 3

Enter code, then go to Section I.
Section H – Inventory

2. Of the total number of cattle and calves on hand June 1, how many were:
   a. Beef cows, including beef heifers that had calved?
   b. Milk cows, including any dry cows? (Exclude any heifers not yet freshened.)
   c. Bulls weighing 500 pounds or more?
   d. Heifers that had not calved, weighing 500 pounds or more:
      (i) for beef cow replacement?
      (ii) for milk cow replacement?
      (iii) other heifers 500 pounds or more?
   e. Steers weighing 500 pounds or more?
   f. Heifer, steer, and bull calves weighing less than 500 pounds, including newborn calves?

3. [Add items 2a through 2f]
   Then the total cattle and calves on hand June 1 was:
   Is that correct? [If not, make corrections.]
Section H – Operation Types

- **Cow/Calf Operation**
- **Feedlot Operation**
- **Stocker Operation**
- **Dairy Operation**
Cattle and Calves On Feed

We need to know about the cattle and calves on feed for the slaughter market. Their ration would include grain, silage, hay, or protein supplement.

- INCLUDE cattle being fed by you for others.
- EXCLUDE any of your cattle being custom fed in feedlots operated by others.
- EXCLUDE cattle being "backgrounded only" for sale as feeders, for later placement on feed in another feedlot, or to be returned to pasture.
- EXCLUDE cows and bulls on feed.

4. How many cattle and calves were on feed June 1 that will be shipped directly from your feedlot to the slaughter market? 652
Section H – Calf Crop

Calf Crop for (Year)
(Calves born on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the cattle owner, excluded by the land owner.)

5. Of the cows and heifers on the total acres operated on June 1, how many are expected to calve during the period June 1 through December 31, (year)? .................................................................

6. Of the calves born on the total acres operated during the period January 1 through May 31, (year), how many: (EXCLUDE calves purchased.)
   a. were on hand June 1? ................................................................................................................
   b. were sold, moved off the total acres operated, or slaughtered before June 1? ..........................
   c. had died before June 1? (EXCLUDE calves born dead.) ...........................................................

7. [Add items 6a through 6c]
   Then the total calves born January 1 through May 31, (year) was: ..............................................
Section H – Data Relationships

Data Relationships to Consider:

- If the operation has beef cows or milk cows, there should be a calf crop accounted for in question 6.
- Calves on hand June 1 in question 6 should be consistent with calves reported in question 2.
- The total calf crop for the entire year (questions 5 and 7 combined) should be close to the number of cows in question 2.
Section I: Sheep and Lambs
Section J: Goats and Kids
Section K: Equine

Jenna Bates
Southern Plains Region
Sections I & J

Sheep and Lambs & Goats and Kids

• Must be completed for every agricultural tract.

• This Year: Are Any Present? Refusal or Inaccessible?
  • Please observe and note as much as possible
    • Do you see any sheep, lambs, goats or kids?
    • What kind? (Angora, Milk, or Meat & Other)
    • How many?

Operators could also be sampled for the January Sheep & Goat Survey if screening box is coded a 1 or 2.
Section I – Sheep and Lambs
By Location or Ownership

Eastern States
1. On June 1, were any sheep or lambs, regardless of ownership, on the total acres operated?
(INCLUDE Barbados and all hair breed sheep. Sheep and lambs on grazing land leased on a fee per head or animal unit month (AUM) basis should be included by the sheep owner, excluded by the land owner.)

Western States
1. On June 1, did this operation own or custom feed any sheep or lambs at any location?
(INCLUDE Barbados and all hair breed sheep.)
Section J - Goats
By Location or Ownership

Eastern States

1. On June 1, were any goats or kids, regardless of ownership, on the total acres operated?

Western States

1. On June 1, did this operation own any goats or kids at any location?
Section K - Equine

Provides indications of State and U.S. inventories of:

- Horses
- Ponies
- Mules
- Donkeys and Burros

Also provides information for states who conduct special projects for the equine industry.
Section K - Equine

1. On June 1, were there any horses, ponies, mules, donkeys or burros, regardless of ownership, on the total acres operated?
   □ Yes - [Continue with item 2.] □ No - [Go to Section L.]

2. On June 1, how many [species] regardless of ownership, were on the total acres operated?

<table>
<thead>
<tr>
<th>Horses or Ponies</th>
<th>Mules, Donkeys or Burros</th>
</tr>
</thead>
<tbody>
<tr>
<td>209</td>
<td>208</td>
</tr>
<tr>
<td>211</td>
<td>212</td>
</tr>
</tbody>
</table>

3. How many of the (item 2) [species] does this operation own?

<table>
<thead>
<tr>
<th>Number</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>209</td>
<td>208</td>
</tr>
<tr>
<td>211</td>
<td>212</td>
</tr>
</tbody>
</table>
Thanks Everyone
Section L: Other Agricultural Information
Section M: Land Values
Section N: Economic Data for Entire Operation

Click here to return to the List of Topics

Jessica Lemenager
Northwest Region
Section L - Other Agricultural Information

Agricultural Labor

1. During 20XX, will this operation have anyone on the payroll to do agricultural work? (INCLUDE full-time and part-time workers, paid family members, and hired managers. EXCLUDE contract labor.)

   □ Yes = 1  □ Don't Know = 2  □ No = 3

[If Yes] 1a. What will be (was) the largest number, including paid family members, on the payroll on any one day?

   Code
   960

   Number
   969
Section L - Other Agricultural Information

• Key Phrases:
  • “On the Payroll”: Will the worker receive a W-2 or 1099 from the farmer at the end of the year?
  • “To Do Agricultural Work”: Refer to Include/Exclude Statements in Interviewer’s Manual

• “YES” or “DON’T KNOW”: operator could be included in the Labor Sample.
Section M - Land Values

• Data Uses
  • Monitor financial health
  • Design farm programs
  • Measure year-to-year fluctuations of land values and net worths
Section M - Land Values

These next few questions are about the market value of land and buildings and are only used to estimate state and national farm land values.

- Market value is the value at which farm or ranch land could be sold under current market conditions and can be estimated based on recent appraisals or sales in your area.
- Market value is not a tax-assessed value. Your responses are not used for taxation purposes, either at the local, state or federal level.
- Your response will not be disclosed to any other government agencies.
Entire Farm - Market Value of Land and Buildings

1. What is your estimate of the total market value of all land, dwellings, barns and other buildings on the total acres operated? (Total acres operated reported in Section E, Item 3 code 900)...

   Total Market Value
   1990

a. Since June 1, 20XX did this market value increase, decrease or stay the same?

   □ Increase................... [Enter Code 1, then go to item b.]
   □ Decrease.................. [Enter Code 2, then go to item b.]
   □ No Change................ [Enter Code 3, then go to Question 2.]

   Code
   518

   Percent
   519

b. What percent change best describes the increase or decrease in the total market value since June 1, 20XX?

United States Department of Agriculture
National Agricultural Statistics Service
Tract Acres - Market Value per Acre

Now I would like to ask about the market value of the land you operate inside the red segment boundary that were reported in Section D.

[ENUMERATOR ACTION: Refer respondent to segment photo and tract acres recorded in Section D. ]

2. For the acres reported within this red boundary (Section D), I need your best estimate of the market value of these acres by type of land. EXCLUDE the value of all dwellings and buildings.

[Check (✓) if reported in Section D.]

☐ a. Cropland? (INCLUDE fruit, nut, berry, vineyard and nursery land.)

☐ b. Non-irrigated cropland? (INCLUDE fruit, nut, berry, vineyard and nursery land.)

☐ c. Irrigated cropland? (INCLUDE fruit, nut, berry, vineyard and nursery land.)

☐ d. Permanent pasture, grazing or grassland?

<table>
<thead>
<tr>
<th>Dollars Per Acre</th>
</tr>
</thead>
<tbody>
<tr>
<td>410</td>
</tr>
<tr>
<td>411</td>
</tr>
<tr>
<td>412</td>
</tr>
<tr>
<td>413</td>
</tr>
</tbody>
</table>
Section M - Land Values

• If the respondent is unable to report or give a reasonable estimate of the total value, write **DK** next to the cell.
  • In CAPI, enter DK or leave blank
• Unusually high or low market values should be accompanied by a comment, for example:
  • Sold Development Rights
  • High Value Neighborhoods
Section N - Economic Data

1. Please classify the operation in terms of the gross value of sales and government agricultural payments in 20XX.

INCLUDE

- sales of all crops, livestock, poultry, and livestock products (milk, eggs, etc.) sold in 20XX.
- the value of hay, silage, and other crops harvested, but not sold.
- the value of all crops, livestock, and poultry produced under contract in 20XX.
- Landlord's share of government payments and crops sold in 20XX.

EXCLUDE dollars received on land rented to others.
### Section N - Value of Sales

<table>
<thead>
<tr>
<th>Total Value</th>
<th>Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0  ---  $999</td>
<td>1 □</td>
</tr>
<tr>
<td>$1,000  ---  $9,999</td>
<td>2 □</td>
</tr>
<tr>
<td>$10,000  ---  $49,999</td>
<td>3 □</td>
</tr>
<tr>
<td>$50,000  ---  $99,999</td>
<td>4 □</td>
</tr>
<tr>
<td>$100,000  ---  $249,999</td>
<td>5 □</td>
</tr>
<tr>
<td>$250,000  ---  $499,999</td>
<td>6 □</td>
</tr>
<tr>
<td>$500,000  ---  $999,999</td>
<td>7 □</td>
</tr>
<tr>
<td>$1,000,000  ---  $4,999,999</td>
<td>8 □</td>
</tr>
<tr>
<td>$5,000,000 and over</td>
<td>9 □</td>
</tr>
</tbody>
</table>
Section N - Value of Sales

[ENUMERATOR ACTION]

2. Is the 20XX gross value of sales and government agricultural payments for this operation less than $1,000?

☐ Yes - [Go to Point Recording Sheet, page XX.]
☐ No - [Go to item 3, page XX.]
# Section N - Point Recording Sheet

**Point Recording Sheet** *(For operations less than $1,000 in sales)*

**ENUMERATOR ACTION:** For operations with less than $1,000 in sales, record all 20XX crops, land uses, and livestock or poultry now on the total acres operated, then go to item 3.

<table>
<thead>
<tr>
<th>Cropland</th>
<th>Acres</th>
<th>Hay</th>
<th>Acres</th>
<th>Vegetables/Melons</th>
<th>Acres</th>
</tr>
</thead>
<tbody>
<tr>
<td>Abandoned Crops</td>
<td>022</td>
<td>Alfalfa</td>
<td>057</td>
<td>Cantaloupes</td>
<td>306</td>
</tr>
<tr>
<td>Cover Crop</td>
<td>023</td>
<td>Grain</td>
<td>058</td>
<td>Cucumbers</td>
<td>267</td>
</tr>
<tr>
<td>CRP/WRP</td>
<td></td>
<td>Other</td>
<td>059</td>
<td>Lima Beans</td>
<td>256</td>
</tr>
<tr>
<td>Idle Cropland</td>
<td>025</td>
<td>Woodland Crops</td>
<td></td>
<td>Peas (green)</td>
<td>299</td>
</tr>
<tr>
<td>Summer Fallow</td>
<td>026</td>
<td>Cut Christmas Trees</td>
<td></td>
<td>Pumpkins</td>
<td>301</td>
</tr>
<tr>
<td></td>
<td>027</td>
<td>Maple (Number of Taps)</td>
<td></td>
<td>Snap Beans</td>
<td>302</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Short Rotation Woody Crops</td>
<td></td>
<td>Sweet Corn</td>
<td>303</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Tomatoes</td>
<td>304</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>305</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Government Payments</th>
<th>Whole Dollars</th>
<th>Indoor Nursery</th>
<th>Mushrooms</th>
<th>Square Foot</th>
<th>134</th>
</tr>
</thead>
<tbody>
<tr>
<td>CRP/WRP Payments</td>
<td>028</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Govt Payments</td>
<td>029</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pasture/Rangeland</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cropland used only for</td>
<td>030</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pasture</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Permanent Pasture</td>
<td>031</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Woodland Pasture</td>
<td>032</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Field Crops Intended for Harvest</th>
<th>Acres</th>
<th>Outdoor Nursery</th>
<th>Acres</th>
<th>Livestock</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Barley</td>
<td>033</td>
<td></td>
<td></td>
<td>Honey Bees (colonies)</td>
<td>306</td>
</tr>
<tr>
<td>Corn</td>
<td>034</td>
<td></td>
<td></td>
<td>Bison</td>
<td>307</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Cattle: Milk Cows</td>
<td>468</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Cattle: All Other</td>
<td>469</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Chicken/Broilers</td>
<td>310</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Deer</td>
<td>311</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Ducks</td>
<td>312</td>
</tr>
</tbody>
</table>
Section N - Point Recording Sheet

Notes about the Point Recording Sheet:

• For CRP and WRP
  • Acres are recorded in Section E
  • Dollars recorded here

• For Woodland Crops
  • Acres: Cut Christmas Trees & Short Rotation Woody Crops
  • Taps: Maple
Section N - Point Recording Sheet

Notes about the Point Recording Sheet:

• If the operation has less than $1000 in sales, complete the Point Recording Sheet.

• Do not record any acres for the farmstead or waste

• Nursery Crops
  • Square Feet: Indoor nursery, floriculture, greenhouse or other horticultural crops
  • Acres: Outdoor Nursery
Section N - Type of Farm

3. Of the farm or ranch income reported, which of these categories represents the largest portion of the gross income from the operation? [If no income reported in 20XX, which category best describes the type of operation.]

<table>
<thead>
<tr>
<th>Code</th>
<th>Category</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Grains, Oilseeds, Dry Beans, and Dry Peas (corn, flaxseed, grain silage and forage, grains and oilseeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, straw, etc.)</td>
</tr>
<tr>
<td>2</td>
<td>Tobacco</td>
</tr>
<tr>
<td>3</td>
<td>Cotton and Cottonseed</td>
</tr>
<tr>
<td>4</td>
<td>Vegetables, Melons, Potatoes and Sweet Potatoes (beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.)</td>
</tr>
<tr>
<td>5</td>
<td>Fruit, Tree Nuts and Berries (almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.)</td>
</tr>
<tr>
<td>6</td>
<td>Nursery, Greenhouse, Floriculture and Sod (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.)</td>
</tr>
<tr>
<td>7</td>
<td>Cut Christmas Trees and Short Rotation Woody Crops</td>
</tr>
<tr>
<td>8</td>
<td>Other Crops and Hay, CRP and Pasture (grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, etc.)</td>
</tr>
<tr>
<td>9</td>
<td>Hogs and Pigs</td>
</tr>
<tr>
<td>10</td>
<td>Milk and Other Dairy Products (from cows)</td>
</tr>
<tr>
<td>11</td>
<td>Cattle and Calves</td>
</tr>
</tbody>
</table>

United States Department of Agriculture
National Agricultural Statistics Service
Thanks for Watching
Section P: Personal Characteristics and the Conclusion

John Stephens
Pacific Regional Office
Section P: Personal Characteristics

Purpose of this section:

• To gather information on sex, age, ethnicity, race, and length of time operating the farm pertaining to individuals involved in agriculture.
Section P: Personal Characteristics

• Collect how many people were involved in decisions for this operation in the current year.

<table>
<thead>
<tr>
<th>SECTION P - PERSONAL CHARACTERISTICS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Men</strong></td>
</tr>
<tr>
<td>1571</td>
</tr>
</tbody>
</table>

• Identify up to the four people who are involved in decisions for this operation in the current year.

<table>
<thead>
<tr>
<th>Person 1</th>
<th>Person 2</th>
<th>Person 3</th>
<th>Person 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>1836</td>
<td>1852</td>
<td>1872</td>
<td>1873</td>
</tr>
</tbody>
</table>
Section P: Personal Characteristics

- Full name, sex, and age of each decision maker as of December 31\textsuperscript{st} of the previous year

<table>
<thead>
<tr>
<th>Person 1</th>
<th>Person 2</th>
<th>Person 3</th>
<th>Person 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. Full Name</td>
<td>1836</td>
<td>1852</td>
<td>1872</td>
</tr>
<tr>
<td>b. Sex</td>
<td>1 (\square) Male</td>
<td>1 (\square) Male</td>
<td>1 (\square) Male</td>
</tr>
<tr>
<td></td>
<td>2 (\square) Female</td>
<td>2 (\square) Female</td>
<td>2 (\square) Female</td>
</tr>
<tr>
<td>c. What was the person's age on December 31, 20XX.</td>
<td>1926</td>
<td>1925</td>
<td>1925</td>
</tr>
<tr>
<td></td>
<td>years</td>
<td>years</td>
<td>years</td>
</tr>
</tbody>
</table>
### Section P: Personal Characteristics

- **Ethnicity and race**

| d. Is this person of Hispanic, Latino or Spanish origin? |
|---|---|---|---|
| 1927 | 1 □ Yes 3 □ No |

<table>
<thead>
<tr>
<th>e. Race (Mark one or more)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2701 □ White</td>
</tr>
<tr>
<td>2702 □ Black or African American</td>
</tr>
<tr>
<td>2703 □ American Indian or Alaska Native</td>
</tr>
<tr>
<td>2704 □ Native Hawaiian or Other Pacific Islander</td>
</tr>
<tr>
<td>2705 □ Asian</td>
</tr>
<tr>
<td>2706 □ Native Hawaiian or Other Pacific Islander</td>
</tr>
</tbody>
</table>

| f. Hispanic, Latino or Spanish origin |
|---|---|---|---|
| 1587 | 1 □ Yes 3 □ No |

<table>
<thead>
<tr>
<th>g. Mark one or more</th>
</tr>
</thead>
<tbody>
<tr>
<td>1601 □ White</td>
</tr>
<tr>
<td>1602 □ Black or African American</td>
</tr>
<tr>
<td>1603 □ American Indian or Alaska Native</td>
</tr>
<tr>
<td>1604 □ Native Hawaiian or Other Pacific Islander</td>
</tr>
<tr>
<td>1606 □ Asian</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>h. Mark one or more</th>
</tr>
</thead>
<tbody>
<tr>
<td>1607 □ White</td>
</tr>
<tr>
<td>1608 □ Black or African American</td>
</tr>
<tr>
<td>1609 □ American Indian or Alaska Native</td>
</tr>
<tr>
<td>1610 □ Native Hawaiian or Other Pacific Islander</td>
</tr>
<tr>
<td>1611 □ Asian</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>i. Mark one or more</th>
</tr>
</thead>
<tbody>
<tr>
<td>1621 □ White</td>
</tr>
<tr>
<td>1622 □ Black or African American</td>
</tr>
<tr>
<td>1623 □ American Indian or Alaska Native</td>
</tr>
<tr>
<td>1624 □ Native Hawaiian or Other Pacific Islander</td>
</tr>
<tr>
<td>1625 □ Asian</td>
</tr>
</tbody>
</table>

**United States Department of Agriculture**

**National Agricultural Statistics Service**
Section P: Personal Characteristics

• Year each person began to operate any part of THIS operation and year each person began to operate ANY farm operation

<table>
<thead>
<tr>
<th>f. In what year did this person begin to operate any part of THIS operation?</th>
<th>1930</th>
<th>1584</th>
<th>1595</th>
<th>1627</th>
</tr>
</thead>
<tbody>
<tr>
<td>g. In what year did this person begin to operate ANY farm operation?</td>
<td>2834</td>
<td>1851</td>
<td>1871</td>
<td>1628</td>
</tr>
</tbody>
</table>
Conclusion

1. **Contact Information**

<table>
<thead>
<tr>
<th>Operator Email:</th>
<th>Operator Phone:</th>
</tr>
</thead>
<tbody>
<tr>
<td>9929</td>
<td>9917</td>
</tr>
<tr>
<td></td>
<td>Check to receive results by email</td>
</tr>
<tr>
<td></td>
<td>( ) ____________</td>
</tr>
<tr>
<td></td>
<td>9918</td>
</tr>
<tr>
<td></td>
<td>Check if cell phone</td>
</tr>
<tr>
<td>Operation Email: (if different from above)</td>
<td>Operation Phone: (if different from above)</td>
</tr>
<tr>
<td>9937</td>
<td>9920</td>
</tr>
<tr>
<td></td>
<td>Check to receive results by email</td>
</tr>
<tr>
<td></td>
<td>( ) ____________</td>
</tr>
<tr>
<td>Respondent Name:</td>
<td>Respondent Phone (if different from above)</td>
</tr>
<tr>
<td>9912</td>
<td>9911</td>
</tr>
<tr>
<td></td>
<td>Check if cell phone</td>
</tr>
<tr>
<td></td>
<td>( ) ____________</td>
</tr>
<tr>
<td>9910  MM DD YY</td>
<td>Date: ___ ___ ___</td>
</tr>
</tbody>
</table>

This completes the survey. The results will be available on the release date at: nass.usda.gov/results

Thank you for your help.
Conclusion

• Be sure to fill out the bottom of the back page!

<table>
<thead>
<tr>
<th>Response</th>
<th>Respondent</th>
<th>Mode</th>
<th>Enum.</th>
<th>Eval.</th>
<th>Optional Use</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-Comp</td>
<td>1-Op/Mgr</td>
<td>9902</td>
<td>9903</td>
<td>9998</td>
<td>9900</td>
</tr>
<tr>
<td>5-R – Est</td>
<td>2-Spouse</td>
<td>9902</td>
<td>9903</td>
<td>9998</td>
<td>9907</td>
</tr>
<tr>
<td>6-Inac – Est</td>
<td>3-Acct/Bkpr</td>
<td></td>
<td></td>
<td></td>
<td>9908</td>
</tr>
<tr>
<td></td>
<td>4-Partner</td>
<td></td>
<td></td>
<td></td>
<td>9906</td>
</tr>
<tr>
<td></td>
<td>9-Other</td>
<td></td>
<td></td>
<td></td>
<td>9916</td>
</tr>
</tbody>
</table>

Can only code as Complete, Estimated Refusal, or Estimated Inaccessible
Conclusion

• Review the complete questionnaire before entering it in CAPI on the iPad.

• Remember to include any notes taken when entering in the information from the questionnaire in CAPI on the iPad.
Thanks for all your hard work!!